COVER SHEET

SEC Registration Number

P	W	-	0	0	0	0	3	4	3

Company Name

LT GROUP, INC. AND SUBSIDIARIES

Principal Office (No./Street/Barangay/City/Town/Province)

11th Floor, Unit 3 Bench Tower, 30th St. Corner Rizal Drive Crescent Park West 5 Bonifacio Global City, Taguig City

Form Type	Department requiring the report	Secondary License Type, If Applicable
17-Q	CRMD	N/A

COMPANY INFORMATION

Company's Email Address	Company's Telephone Number/s	Mobile Number
info@ltg.com.ph	**8808-1266**	**+639566750228**

No. of Stockholders	Annual Meeting Month/Day	Fiscal Year Month/Day
382	**May/7**	**December/31**

CONTACT PERSON INFORMATION

The designated contact person ***MUST*** be an Officer of the Corporation

Name of Contact Person	Email Address	Telephone Number/s	Mobile Number
Jose Gabriel D. Olives	**josegabriel.olives@ltg.com.ph**	**8808-1266**	**N/A**

Contact Person's Address

11th Floor Unit 3 Bench Tower, 30th St. Corner Rizal Drive Crescent Park West 5 Bonifacio Global City, Taguig City

Note: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

SECURITIES AND EXCHANGE COMMISSION
SEC FORM 17-Q

QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SRC AND SECTION 141 OF THE CORPORATION CODE OF THE PHILIPPINES

1. For the quarterly period ended March 31, 2025

2. SEC Identification Number PW-343

3. BIR Tax Identification No. 121-145-650-000

4. Exact name of registrant as specified in its charter LT GROUP, INC.

5. Province, country or other jurisdiction of incorporation or organization Philippines

6. Industry Classification Code: (SEC Use Only)

7. Address of registrant's principal office — Postal Code
   11th Floor Unit 3 Bench Tower, 30th St. Corner Rizal drive
   Crescent Park West 5 Bonifacio Global City Taguig City — 1634

8. Registrant's telephone number, including area code (632) 8808-1266

9. Former name, former address, and former fiscal year, if changed since last report.

   N/A

10. Securities registered pursuant to Sections 8 and 12 of the SRC, or 4 and 8 of the RSA

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding
Common shares, ₱1.00 par value	10,821,388,889

11. Are any or all of the securities listed on the Philippine Stock Exchange?

    Yes [✓] No [ ]

12. Indicate by check mark whether the registrant:

    (a) has filed all reports required to be filed pursuant to Section 17 of the Securities Regulation Code (SRC) and Section 26 and 141 of the Corporation Code of the Philippines, during the preceding 12 months (or for such shorter period the registrant was required to file such reports)

    Yes [✓] No [ ]

    (b) has been subject to such filing requirements for the past 90 days

    Yes [✓] No [ ]

PART I - FINANCIAL INFORMATION

Item 1. Financial Statements

The unaudited interim condensed financial statements of LT Group, Inc. (the Company) and its subsidiaries as of and for the period ended March 31, 2025 (with comparative figures as of December 31, 2024 and for the period ended March 31, 2024) are filed as part of this form 17-Q as Annex "A".

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The information required by Part IV, Paragraph a (2) (B) of SRC 12 is attached hereto as Annex "B"

PART II – OTHER INFORMATION

Not Applicable – There are no disclosures not made under SEC form 17-C

SIGNATURES

Pursuant to the requirements of the Securities and Regulation Code, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Issuer/Registrant	:	**LT GROUP, INC.**
Signature and Title	:	**JOSE GABRIEL D. OLIVES** Chief Financial Officer
Signature and Title	:	**NESTOR C. MENDONES** Deputy Chief Financial Officer
Date	:	May 13, 2025

LT GROUP, INC.

SEC FORM 17-Q

TABLE OF CONTENTS

Annex “A”

LT GROUP, INC. AND SUBSIDIARIES

Interim Condensed Consolidated Financial Statements
As at March 31, 2025 and December 31, 2024
And for the Three Months Ended March 31, 2025 and 2024

LT Group, Inc. and Subsidiaries

Interim Consolidated Financial Statements
As at March 31, 2025 and December 31, 2024
and for the three months ended March 31, 2025 and 2024

LT GROUP, INC. AND SUBSIDIARIES

INTERIM CONSOLIDATED BALANCE SHEETS
(Amounts in Thousands)

	March 31, 2025 (Unaudited)	December 31, 2024 (Audited)
ASSETS		
Current Assets		
Cash and cash equivalents (Note 4)	**₱202,207,990**	₱223,583,790
Financial assets at fair value through profit or loss (FVTPL) [Notes 5 and 19]	**26,044,425**	17,956,162
Financial assets at fair value through other comprehensive income (FVTOCI) (Note 6)	**124,995,111**	125,189,186
Financial assets at amortized cost	**12,469,414**	19,097,106
Loans and receivables (Note 7)	**304,406,924**	312,406,599
Inventories (Note 8)	**14,160,816**	13,328,520
Due from related parties (Note 20)	**1,889,528**	1,889,364
Other current assets (Note 9)	**13,447,255**	12,658,175
Total Current Assets	**699,621,463**	726,108,902
Noncurrent Assets		
Loans and receivables-net of current portion (Note 7)	**376,012,046**	349,063,956
Financial assets at FVTOCI (Note 6)	**80,963,866**	66,179,663
Financial assets at amortized cost	**101,188,334**	94,776,887
Investment in associates and joint ventures (Note 10)	**18,626,304**	18,382,496
Property, plant and equipment (Note 11):		
At appraised values	**57,090,848**	57,248,391
At cost	**11,526,359**	11,671,107
Investment properties (Note 11)	**39,353,919**	38,979,404
Deferred income tax assets (Note 27)	**7,418,159**	7,448,142
Other noncurrent assets (Note 12)	**4,487,334**	4,470,911
Total Noncurrent Assets	**696,667,169**	648,220,957
TOTAL ASSETS	**₱1,396,288,632**	₱1,374,329,859

LIABILITIES AND EQUITY		
Current Liabilities		
Deposit liabilities (Note 13)	**₱953,657,845**	₱940,057,144
Financial liabilities at FVTPL (Notes 14 and 19)	**1,239,712**	924,053
Bills and acceptances payable (Note 15)	**20,681,823**	20,208,451
Accounts payable and accrued expenses (Note 16)	**25,223,951**	20,655,439
Short-term debts (Note 17)	**3,700,000**	3,700,000
Current portion of long-term debts (Note 17)	**1,940,140**	1,926,643
Income tax payable	**1,211,593**	333,355
Due to related parties (Note 20)	**50,000**	64,001
Other current liabilities (Note 18)	**8,982,233**	11,372,824
Total Current Liabilities (Carried Forward)	**1,016,687,297**	999,241,910

	March 31, 2025 (Unaudited)	December 31, 2024 (Audited)
Total Current Liabilities (Brought Forward)	**₱1,016,687,297**	₱999,241,910
Noncurrent Liabilities		
Deposit liabilities - net of current portion (Note 13)	**5,219,152**	5,290,562
Long-term debts - net of current portion (Note 17)	**23,150,687**	23,622,689
Net retirement benefits liabilities (Note 21)	**898,246**	710,000
Deferred income tax liabilities (Note 27)	**8,379,046**	8,475,269
Other noncurrent liabilities (Note 18)	**6,810,136**	6,777,227
Total Noncurrent Liabilities	**44,457,267**	44,875,747
Total Liabilities	**1,061,144,564**	1,044,117,657
Equity		
Attributable to equity holders of the Company (Notes 1 and 28):		
Capital stock	**10,821,389**	10,821,389
Capital in excess of par	**35,906,231**	35,906,231
Other comprehensive income, net of deferred income tax effect	**13,178,572**	13,327,515
Other equity reserves	**(4,183,758)**	(4,188,092)
Retained earnings	**179,402,340**	175,231,056
Shares of the Company held by subsidiaries	**(12,519)**	(12,519)
	235,112,255	231,085,580
Non-controlling interests (Notes 1 and 28)	**100,031,813**	99,126,622
Total Equity	**335,144,068**	330,212,202
TOTAL LIABILITIES AND EQUITY	**₱1,396,288,632**	₱1,374,329,859

See accompanying Notes to Unaudited Interim Condensed Consolidated Financial Statements.

LT GROUP, INC. AND SUBSIDIARIES

INTERIM CONSOLIDATED STATEMENTS OF INCOME
(Amounts in Thousands, Except for Basic/Diluted Earnings Per Share)

	Three Months Ended March 31	
	2025 (Unaudited)	2024 (Unaudited)
REVENUE (Note 22)		
Banking	**₱19,254,904**	₱17,792,931
Distilled spirits	**7,171,053**	5,874,269
Beverage	**4,093,481**	4,241,964
Property development	**638,332**	597,088
	31,157,770	28,506,252
COST OF SALES AND SERVICES (Note 22)	**14,287,591**	13,386,152
GROSS INCOME	**16,870,179**	15,120,100
EQUITY IN NET EARNINGS OF ASSOCIATES AND JOINT VENTURES (Note 10)	**3,021,977**	2,908,852
	19,892,156	18,028,952
OPERATING EXPENSES		
Selling expenses (Note 23)	**648,696**	518,772
General and administrative expenses (Note 24)	**9,028,619**	8,662,945
	9,677,315	9,181,717
OPERATING INCOME	**10,214,841**	8,847,235
OTHER INCOME (CHARGES)		
Foreign exchange gains - net	**619,740**	336,143
Finance costs (Note 25)	**(130,758)**	(117,170)
Finance income (Note 25)	**54,176**	60,968
Others - net (Note 26)	**1,197,851**	749,799
	1,741,009	1,029,740
INCOME BEFORE INCOME TAX	**11,955,850**	9,876,975
PROVISION FOR INCOME TAX (Note 27)		
Current	**2,038,182**	1,670,889
Deferred	**(31,201)**	(620,899)
	2,006,981	1,049,990
NET INCOME	**₱9,948,869**	₱8,826,985
NET INCOME ATTRIBUTABLE TO:		
Equity holders of the Company	**₱7,236,854**	₱6,415,581
Non-controlling interests	**2,712,015**	2,411,404
	₱9,948,869	₱8,826,985
Basic/Diluted Earnings Per Share (Note 29)	**₱0.67**	₱0.59

See accompanying Notes to Unaudited Interim Condensed Consolidated Financial Statements.

LT GROUP, INC. AND SUBSIDIARIES

INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
(Amounts in Thousands)

	Three Months Ended March 31	
	2025 (Unaudited)	2024 (Unaudited)
NET INCOME	**₱9,948,869**	₱8,826,985
OTHER COMPREHENSIVE INCOME (LOSS)		
Other comprehensive income (loss) to be reclassified to profit or loss in subsequent periods:		
Accumulated translation adjustment	**(314,751)**	(126,783)
Net changes in fair value of Financial assets at FVTOCI, net of deferred income tax effect	**338,283**	676,016
	23,532	549,233
Other comprehensive income (loss) not to be reclassified to profit or loss in subsequent periods:		
Re-measurement income (loss) on defined benefit plans, net of deferred income tax effect	**1,004**	(7,970)
	1,004	(7,970)
OTHER COMPREHENSIVE INCOME, Net of income tax effect	**24,536**	541,263
TOTAL COMPREHENSIVE INCOME	**₱9,973,405**	₱9,368,248
TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO:		
Equity holders of the Company	**₱7,273,091**	₱6,815,285
Non-controlling interests	**2,700,314**	2,552,963
	₱9,973,405	₱9,368,248

See accompanying Notes to Unaudited Interim Condensed Consolidated Financial Statements.

LT GROUP, INC. AND SUBSIDIARIES

INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY
FOR THE THREE MONTHS ENDED MARCH 31, 2025 AND 2024
(Amounts in Thousands)

	Capital Stock	Capital in Excess of Par	Other Equity Reserves	Other Comprehensive Income (Loss), Net of Deferred Income Tax Effect	Retained Earnings	Shares of the Company Held by Subsidiaries	Total	Non-controlling Interests (Notes 1 and 28)	Total
BALANCES AT DECEMBER 31, 2023	**₱10,821,389**	**₱35,906,231**	**(₱5,592,465)**	**₱12,418,924**	**₱158,972,132**	**(₱12,519)**	**₱212,513,692**	**₱87,722,128**	**₱300,235,820**
Net income for the period	–	–	–	–	6,415,581	–	6,415,581	2,411,404	8,826,985
Other comprehensive income	–	–	8,187	391,517	–	–	399,704	141,559	541,263
Total comprehensive income for the period	–	–	–	391,517	6,415,581	–	6,815,285	2,552,963	9,368,248
Dividends declared	–	–	–	–	(3,246,416)	–	(3,246,416)	–	(3,246,416)
Other equity reserve	–	–	–	–	–	–		(175,935)	(175,935)
Increase in noncontrolling interest without loss of control	–	–	–	–	–	–	–	87,243	87,243
Transfer of portion of revaluation increment on property, plant and equipment realized through depreciation and disposal	–	–	–	(187,541)	187,541	–	–	–	–
BALANCES AT MARCH 31, 2024	**₱10,821,389**	**₱35,906,231**	**(₱5,584,278)**	**₱12,622,900**	**₱162,328,838**	**(₱12,519)**	**₱216,082,561**	**₱90,186,399**	**₱306,268,960**
BALANCES AT DECEMBER 31, 2024	**₱10,821,389**	**₱35,906,231**	**(₱4,188,092)**	**₱13,327,515**	**₱175,231,056**	**(₱12,519)**	**₱231,085,580**	**₱99,126,622**	**₱330,212,202**
Net income for the period	–	–	–	–	7,236,854	–	7,236,854	2,712,015	9,948,869
Other comprehensive income	–	–	4,334	31,903	–	–	36,237	(11,701)	24,536
Total comprehensive income for the period	–	–	4,334	31,903	7,236,854	–	7,273,091	2,700,314	9,973,405
Dividends declared	–	–	–	–	(3,246,416)	–	(3,246,416)	(1,691,752)	(4,938,168)
Other equity reserve	–	–	–	–	–	–	–	(92,500)	(92,500)
Decrease in noncontrolling interest without loss of control	–	–	–	–	–	–	–	(10,871)	(10,871)
Transfer of portion of revaluation increment on property, plant and equipment realized through depreciation and disposal	–	–	–	(180,846)	180,846	–	–	–	–
BALANCES AT MARCH 31, 2025	**₱10,821,389**	**₱35,906,231**	**(₱4,183,758)**	**₱13,178,572**	**₱179,402,340**	**(₱12,519)**	**₱235,112,255**	**₱100,031,813**	**₱335,144,068**

See accompanying Notes to Unaudited Interim Condensed Consolidated Financial Statements.

LT GROUP, INC. AND SUBSIDIARIES

INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS
(Amounts in Thousands)

	Three Months Ended March 31	
	2025	2024
	(Unaudited)	(Unaudited)
CASH FLOWS FROM OPERATING ACTIVITIES		
Income before income tax	**₱11,955,850**	₱9,876,975
Adjustments for:		
Equity in net earnings of associates and joint ventures (Note 10)	**(3,021,978)**	(2,908,853)
Amortization of discount, net on investment securities	**(1,556,835)**	–
Depreciation and amortization (Note 22, 23 and 24)	**1,548,773**	1,503,833
Gain on disposal of assets (Note 26)	**(927,361)**	(327,720)
Provision for impairment, credit and other losses (Note 24)	**277,108**	619,756
Mark-to-mark gain on financial assets at FVTPL (Note 26)	**(204,625)**	(184,977)
Movements in accrued retirement benefits (Note 21)	**188,246**	35,457
Unrealized foreign exchange loss (gain) on bonds payable and bills and acceptances	**154,292**	342,931
Finance costs (Note 25)	**130,758**	117,170
Finance income (Note 25)	**(54,176)**	(60,968)
Dividend income (Note 26)	–	(1,501)
Operating income before changes in working capital	**8,490,052**	9,012,103
Decrease (increase) in:		
Financial assets at FVTPL	**(7,883,637)**	(10,793,943)
Receivables	**(19,225,523)**	6,833,114
Inventories	**(832,296)**	(703,447)
Other assets	**(92,159)**	(1,699,860)
Increase (decrease) in:		
Deposit liabilities	**13,529,291**	(10,064,194)
Accounts payable and accrued expenses	**(3,031,606)**	(1,435,398)
Other liabilities	**(2,453,905)**	(1,318,360)
Financial liabilities at FVTPL	**315,659**	185,110
Cash used in operations	**(11,184,124)**	(9,984,875)
Dividends received	**2,758,463**	3,362,576
Income taxes paid, including creditable withholding and final taxes	**(478,083)**	(633,149)
Interest paid	**(130,758)**	(117,170)
Interest received	**54,176**	60,968
Contributions to retirement plan	**(5,441)**	(10,482)
Net cash used in operating activities	**(8,985,767)**	(7,322,132)
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from sale of:		
Financial assets at FVTOCI (Note 6)	**171,423,928**	201,824,950
Financial assets at amortized cost	**9,424,457**	14,924,025
Other assets (Note 12)	**851,628**	239,101
Acquisition of:		
Financial assets at FVTOCI (Note 6)	**(183,916,617)**	(190,428,181)
Financial assets at amortized cost	**(9,173,304)**	(10,815,091)
Property, plant and equipment (Note 11)	**(592,742)**	(844,065)
Software	**(376,548)**	(367,100)
Investment in joint venture and associates (Note 10)	**(223,074)**	(67,609)
Advances extended to affiliates	**(164)**	–
Net cash generated from (used in) investing activities	**(12,582,436)**	14,466,030
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from bills and acceptances payable	**28,582,648**	46,619,452
Payments of:		
Bills and acceptances payable	**(28,063,545)**	(53,829,858)
Long-term debt	**(312,699)**	(26,024)
Short-term debt	–	(230,000)
Dividends paid	–	(3,246,416)
Advances from (Payments to) affiliates	**(14,001)**	200,000
Net cash generated from (used in) financing activities	**192,403**	(10,512,846)
NET DECREASE IN CASH AND CASH EQUIVALENTS	**(21,375,800)**	(3,368,948)
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF PERIOD	**223,583,790**	243,790,981
CASH AND CASH EQUIVALENTS AT THE END OF PERIOD (Note 4)	**₱202,207,990**	₱240,422,033

See accompanying Notes to Unaudited Interim Condensed Consolidated Financial Statements.

1. Corporate Information

LT Group, Inc. ("LTG" or the "Company") is a stock corporation incorporated in the Philippines and registered with the Philippine Securities and Exchange Commission (SEC) on May 25, 1937 to engage in the trading business. On November 17, 1947, the Company's shares of stock were listed on the Philippine Stock Exchange (PSE). The Company's corporate life is 50 years from the date of incorporation and was extended for another 50 years from and after May 27, 1987. On September 22, 1995, the Philippine SEC approved the change in the Company's primary purpose to that of a holding company. On July 30, 1999, the Company acquired Twin Ace Holdings Corp., now known as Tanduay Distillers, Inc. (TDI), a producer of distilled spirits, through a share swap with Tangent Holdings Corporation ("Tangent" or the "Parent Company"). The share swap resulted in LTG wholly owning TDI and Tangent increasing its ownership in LTG to 97.0%. The Company's primary purpose is to engage in the acquisition by purchase, exchange, assignment, gift or otherwise; and to hold, own and use for investment or otherwise; and to sell, assign, transfer, exchange, lease, let, develop, mortgage, enjoy and dispose of any and all properties of every kind and description and wherever situated, as to and to the extent permitted by law.

After a series of restructuring activities in 2012 and 2013, LTG has expanded and diversified its investments to include the beverages, tobacco, property development and banking businesses, all belonging to Dr. Lucio C. Tan and his family and assignees (collectively referred to as the "Controlling Shareholders"). These business segments in which LTG and subsidiaries (collectively referred to as "the Group") operate are described in Note 3 to the interim condensed consolidated financial statements.

As of March 31, 2025, and December 31, 2024, LTG is 74.36%-owned by its ultimate parent company, Tangent, which is also incorporated in the Philippines.

The official business address of the head office is 11th Floor, Unit 3 Bench Tower, 30th St. Corner Rizal Drive Crescent Park West 5 Bonifacio Global City, Taguig City.

2. Summary of Significant Accounting and Financial Reporting Policies

Basis of Preparation

The interim condensed consolidated financial statements have been prepared under the historical cost basis, except for financial assets and liabilities at FVTPL, financial assets at FTVOCI, land and land improvements, plant buildings and building improvements, and machineries and equipment that have been measured at fair value. The interim condensed consolidated financial statements are presented in Philippine peso (Peso), the functional currency of LTG. All values are rounded to the nearest thousand Peso, except when otherwise indicated.

The interim condensed consolidated financial statements of LTG have been prepared in accordance with Philippine Accounting Standards (PAS) 34, *Interim Financial Reporting*. The interim condensed consolidated financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the Group's December 31, 2024 annual consolidated financial statements. The preparation of the financial statements in compliance with Philippine Financial Reporting Standards (PFRSs) requires management to make estimates and assumptions that affect the amounts reported in the interim condensed consolidated financial statements and accompanying notes. The estimates and assumptions used in the accompanying interim condensed consolidated financial statements are based upon management's evaluation of relevant facts and circumstances as of the date of the interim condensed consolidated financial statements. Actual results could differ from such estimates.

<u>Basis of Consolidation</u>
The consolidated financial statements include the financial statements of LTG and the following subsidiaries:

	Percentage of Ownership						
	March 31, 2025		December 31, 2024		March 31, 2024		Country of
	Direct	**Indirect**	Direct	Indirect	Direct	Indirect	Incorporation
Distilled Spirits							
TDI and subsidiaries	**100.0**	**-**	100.0	-	100.0	-	Philippines
Absolut Distillers, Inc. (ADI)	**-**	**96.0**	-	96.0	-	96.0	Philippines
Asian Alcohol Corporation (AAC) [(1)]	**-**	**95.0**	-	95.0	-	95.0	Philippines
Tanduay Brands International, Inc. (TBI)	**-**	**100.0**	-	100.0	-	100.0	Philippines
Beverages							
Asia Brewery, Inc. (ABI) and subsidiaries	**99.9**	**-**	99.9	-	99.9	-	Philippines
Agua Vida Systems, Inc.	**-**	**99.9**	-	99.9	-	99.9	Philippines
Interbev Philippines, Inc.	**-**	**99.9**	-	99.9	-	99.9	Philippines
Waterich Resources Corp.	**-**	**99.9**	-	99.9	-	99.9	Philippines
Packageworld, Inc.	**-**	**99.9**	-	99.9	-	99.9	Philippines
AB Nutribev Corp.	**-**	**99.9**	-	99.9	-	99.9	Philippines
Asia Pacific Beverage Pte Ltd (APB Singapore)	**-**	**99.9**	-	99.9	-	99.9	Singapore
Asia Pacific Beverages Myanmar Company Limited	**-**	**90.0**	-	90.0	-	90.0	Myanmar
Tobacco							
Shareholdings, Inc. (Shareholdings)	**97.7**	**-**	97.7	-	97.7	-	Philippines
Fortune Tobacco Corporation (FTC)	**82.7**	**16.9**	82.7	16.9	82.7	16.9	Philippines
Property Development							
Saturn Holdings, Inc.	**100.0**	**-**	100.0	-	100.0	-	Philippines
Paramount Landequities, Inc. (PLI) and Subsidiaries	**100.0**	**-**	100.0	-	100.0	-	Philippines
Eton Properties Philippines, Inc. (Eton)	**-**	**99.6**	-	99.6	-	99.6	Philippines
Belton Communities, Inc. (BCI)	**-**	**99.6**	-	99.6	-	99.6	Philippines
Eton City, Inc. (ECI)	**-**	**99.6**	-	99.6	-	99.6	Philippines
FirstHomes, Inc. (FHI)	**-**	**99.6**	-	99.6	-	99.6	Philippines
Eton Properties Management Corporation (EPMC)	**-**	**99.6**	-	99.6	-	99.6	Philippines
Banking							
Bank Holding Companies [(2)]	**80-100**	**-**	80-100	-	80-100	-	Various
Philippine National Bank (PNB) and Subsidiaries [(3)]	**-**	**56.5**	-	56.5	-	56.5	Philippines
PNB Capital and Investment Corporation (PNB Capital)	**-**	**56.5**	-	56.5	-	56.5	Philippines
PNB Securities, Inc. (PNB Securities)	**-**	**56.5**	-	56.5	-	56.5	Philippines
PNB Corporation - Guam (PNB Guam)	**-**	**56.5**	-	56.5	-	56.5	United States of America (USA)
PNB International Investments Corporation (PNB IIC)	**-**	**56.5**	-	56.5	-	56.5	USA
PNB Remittance Centers, Inc. (PNBRCI)		**56.5**	-	56.5	-	56.5	USA
PNB RCI Holding Co. Ltd.	**-**	**56.5**	-	56.5	-	56.5	USA
PNB Remittance Co. (Canada)	**-**	**56.5**	-	56.5	-	56.5	Canada
PNB Europe PLC	**-**	**56.5**	-	56.5	-	56.5	United Kingdom
PNB Global Remittance & Financial Co. (HK) Ltd. (PNB GRF)	**-**	**56.5**	-	56.5	-	56.5	Hong Kong
Allied Integrated Holdings, Inc. (AHI)	-	**56.5**	-	56.5	-	56.5	Philippines
PNB-Mizuho Leasing Finance Corporation (PMLFC)	**-**	**50.8**	-	50.8	**-**	50.8	Philippines
PNB-Mizuho Equipment Rentals Corporation (PMERC)	**-**	**50.8**	-	50.8	**-**	50.8	Philippines
Allied Commercial Bank (ACB)		**55.9**		55.9	**-**	55.9	Philippines

	Percentage of Ownership						
	March 31, 2025		December 31, 2024		March 31, 2024		Country of
	Direct	**Indirect**	Direct	Indirect	Direct	Indirect	Incorporation
	-		-				
Allied Banking Corporation (Hongkong) Limited (ABCHKL)	**-**	**51.0**	-	51.0	-	51.0	Hong Kong
ACR Nominees Limited	**-**	**51.0**	-	51.0	-	51.0	Hong Kong
Oceanic Holdings (BVI) Ltd. (OHBVI)	**-**	**27.8**	-	27.8	-	27.8	USA
Other Investments							
PNB Holdings Corporation (PNB Holdings) [4]	**-**	**56.5**	-	56.5	-	56.5	Philippines
Mabuhay Digital Technologies, Inc.	**100.0**	**-**	-	100.0	-	-	Philippines
Mabuhay Digital Philippines, Inc.	**100.0**	**-**	-	100.0	-	-	Philippines
Asia's Emerging Dragon Corp.	**60.0**	**40.0**	60.0	40.0	60.0	40.0	Philippines

(1) *Classified as held for sale. Sold in 2024.*

(2) *As of March 31, 2025 and December 31, 2024, the Bank Holding Companies consist of 27 entities with an aggregate direct ownership interest of 59.83% in PNB, of which 20 companies are incorporated in the Philippines and seven (7) companies are incorporated in the British Virgin Islands.*

(3) *Represents the effective ownership interest of LTG through the collective ownership of the Bank Holding Companies in the merged PNB.*

(4) *This pertains to the effective ownership through the Bank Holding Companies and PNB. In 2021, PNB declared its 51% ownership interest in PNB Holdings as property dividends to its stockholders. Effective ownership of the Group before and after the declaration of property dividends is still at 56.5% (i.e., 28.8% indirect ownership through the Bank Holding Companies and 27.7% indirect ownership through PNB).*

Subsidiaries are entities over which the Company has control. Specifically, the Group controls an investee if and only if the Group has:

- power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee);
- exposure, or rights, to variable returns from its involvement with the investee, and
- the ability to use its power over the investee to affect its returns.

When the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- the contractual arrangement with the other vote holders of the investee
- rights arising from other contractual arrangements
- the Group's voting rights and potential voting rights

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included or excluded in the consolidated financial statements from the date the Group gains control or until the date the Group ceases to control the subsidiary.

Consolidated financial statements are prepared using uniform accounting policies for like transactions and other events in similar circumstances. Adjustments, where necessary, are made to ensure consistency with the policies adopted by the Group.

Intercompany transactions, balances and unrealized gains on transactions between group companies are eliminated. Unrealized losses are also eliminated and are considered as an impairment indicator of the assets transferred.

Non-controlling interests
Non-controlling interests represent equity in subsidiaries not attributable, directly or indirectly, to the equity holders of LTG and subsidiaries. Non-controlling interests represent the portion of profit or loss and the net assets not held by the Group. Transactions with non-controlling interests are accounted for as equity transactions.

Non-controlling interests shares in losses even if the losses exceed the non-controlling equity interests in the subsidiary.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it derecognizes assets (including goodwill) and liabilities of the subsidiary, the carrying amount of any non-controlling interest and the cumulative translation differences recorded in equity; recognizes the fair value of the consideration received, the fair value of any investment retained, and any retained earnings or deficit in the consolidated statement of income; and reclassifies the parent's share of components previously recognized in OCI to profit or loss or retained earnings, as appropriate.

<u>Business Combination and Goodwill</u>
Business combinations are accounted for using the acquisition method. As of the acquisition date, the acquirer shall recognize, separately from goodwill, the identifiable assets acquired, the liabilities assumed and any non-controlling interest in the acquiree. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value, and the amount of any non-controlling interest in the acquiree. For each business combination, the acquirer has the option to measure the non-controlling interest in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition-related costs are expensed as incurred.

When a business is acquired, the assumed financial assets and liabilities are assessed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the Group as an acquirer shall report in its consolidated financial statements provisional amounts for the items for which the accounting is incomplete. During the measurement period, the Group as an acquirer shall retrospectively adjust the provisional amounts recognized at the acquisition date to reflect new information obtained about facts and circumstances that existed as of the acquisition date and, if known, would have affected the measurement of the amounts recognized as of that date. During the measurement period, the Group as an acquirer shall also recognize additional assets or liabilities if new information is obtained about facts and circumstances that existed as of the acquisition date and, if known, would have resulted in the recognition of those assets and liabilities as of that date. The measurement period ends as soon as the Group as an acquirer receives the information it was seeking about facts and circumstances that existed as of the acquisition date or learns that more information is not obtainable. However, the measurement period shall not exceed one year from the acquisition date.

If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value as at the acquisition date through profit or loss.

Any contingent consideration to be transferred by the acquirer will be recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration which is deemed to be an asset or liability will be recognized in accordance with PFRS 9 either in the consolidated statement of income or as a charge to other comprehensive income. If the contingent consideration is classified as equity, it shall not be remeasured until it is finally settled within equity. Goodwill is initially measured at cost being the excess of the aggregate of the consideration transferred and the amount recognized for non-controlling interest over the fair values of net identifiable assets acquired and liabilities assumed. If this consideration is lower than the fair value of the net assets of the subsidiary, the difference is recognized in the consolidated statement of income.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units (CGU) that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill forms part of a CGU and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the CGU retained.

A CGU to which goodwill has been allocated shall be tested for impairment annually, and whenever there is an indication that the unit may be impaired, by comparing the unit's carrying amount, including the goodwill, with the recoverable amount of the unit. If the recoverable amount of the unit exceeds the carrying amount of the unit, the unit and the goodwill allocated to that unit shall be regarded as not impaired. If the carrying amount of the unit exceeds the recoverable amount of the unit, the Group shall recognize the impairment loss. Impairment losses relating to goodwill cannot be reversed in subsequent periods.

The Group performs its impairment test of goodwill on an annual basis every December 31 or earlier whenever events or changes in circumstances indicate that goodwill may be impaired.

Common control business combinations
Where there are business combinations involving entities that are ultimately controlled by the same ultimate parent (i.e., Controlling Shareholders) before and after the business combination and that the control is not transitory ("business combinations under common control"), the Group accounts for such business combinations in accordance with the guidance provided by the Philippine Interpretations Committee Q&A No. 2011-02, PFRS 3.2 - *Common Control Business Combinations*. The purchase method of accounting is used if the transaction was deemed to have substance from the perspective of the reporting entity. In determining whether the business combination has substance, factors such as

the underlying purpose of the business combination and the involvement of parties other than the combining entities such as the non-controlling interest, shall be considered. In cases where the transaction has no commercial substance, the business combination is accounted for using the pooling of interest method.

In applying the pooling-of-interests method, the Group follows the Philippine Interpretations Committee Q&A No. 2012-01, PFRS 3.2 - *Application of the Pooling of Interest Method for Business Combinations of Entities under Common Control in Consolidated Financial Statements*, which provides the following guidance:

- The assets and liabilities of the combining entities are reflected in the consolidated financial statements at their carrying amounts. No adjustments are made to reflect fair values, or recognize any new assets or liabilities, at the date of the combination. The only adjustments that are made are those adjustments to harmonize accounting policies.
- No new goodwill is recognized as a result of the combination. The only goodwill that is recognized is any existing goodwill relating to either of the combining entities. Any difference between the consideration paid or transferred and the equity acquired is reflected within equity as other equity reserve, i.e., either contribution or distribution of equity.
- The consolidated statement of income reflects the results of the combining entities for the full year, irrespective of when the combination took place.
- As a policy, comparatives are presented as if the entities had always been combined.

<u>Noncurrent Assets and Disposal Group Held for Sale and Discontinued Operations</u>
The Group classifies noncurrent assets and disposal group as held for sale if their carrying amounts will be recovered principally through a sale transaction. As such, noncurrent assets and disposal groups are measured at the lower of their carrying amounts and fair value less costs to sell (i.e., the incremental costs directly attributable to the sale, excluding finance costs and income taxes).

The Group regards the criteria for held for sale classification as met only when:

- the Group has initiated an active program to locate a buyer;
- the Group is committed to the plan to sell the asset or disposal group, which should be available for immediate sale in its present condition;
- the sale is highly probable (i.e., expected to happen within one year from the date of the classification); and
- actions required to complete the plan indicate that it is unlikely that the plan will be significantly changed or withdrawn.

The Group presents separately the assets and liabilities of the disposal group classified as held for sale in the consolidated statement of financial position.

The Group classifies a disposal group as discontinued operation if it is a component of the Group that either has been disposed of, or is classified as held for sale, and:

- represents a separate major line of business or geographical area of operations;
- is part of a single coordinated plan to dispose of a separate major line of business or geographical area of operations; or

- is a subsidiary acquired exclusively with a view to resale.

The Group excludes discontinued operations from the results of continuing operations and presents them as a single amount as profit or loss after tax from discontinued operations in the consolidated statement of income.

If the above criteria are no longer met, the Group ceases to classify the asset or disposal group as held for sale. In such cases, the Group measures such asset or disposal group at the lower of its:
- carrying amount before it was classified as held for sale, adjusted for any depreciation, amortization or revaluations that would have been recognized had it not been classified as such; and
- recoverable amount at the date of the subsequent decision not to sell.

The Group also amends financial statements for the periods since classification as held for sale if the asset or disposal group that ceases to be classified as held for sale is a subsidiary, joint operation, joint venture, associate, or a portion of an interest in a joint venture or an associate. Accordingly, for all periods presented, the Group reclassifies and includes in income from continuing operations the results of operations of the asset or disposal group previously presented in discontinued operations.

Changes in Accounting Policies and Disclosures
The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of new standards effective in 2024. The Group has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective. Unless otherwise indicated, adoption of these new standards did not have any material impact on the consolidated financial statements of the Group.

- Amendments to PAS 1, *Classification of Liabilities as Current or Non-current*

  The amendments clarify:
  - That only covenants with which an entity must comply on or before reporting date will affect a liability's classification as current or non-current.
  - That classification is unaffected by the likelihood that an entity will exercise its deferral right.
  - That only if an embedded derivative in a convertible liability is itself an equity instrument would the terms of a liability not impact its classification.

  The Group adopted the amendments beginning January 1, 2024. The amendments did not have a material impact on the Group.

- Amendments to PFRS 16, *Lease Liability in a Sale and Leaseback*

  The amendments specify how a seller-lessee measures the lease liability arising in a sale and leaseback transaction in a way that it does not recognize any amount of the gain or loss that relates to the right of use retained.

  The Group adopted the amendments beginning January 1, 2024. The amendments did not have a material impact on the Group.

- Amendments to PAS 7 and PFRS 7*, Disclosures: Supplier Finance Arrangements*

  The amendments specify disclosure requirements to enhance the current requirements, which are intended to assist users of financial statements in understanding the effects of supplier finance arrangements on an entity's liabilities, cash flows and exposure to liquidity risk.

  The Group adopted the amendments beginning January 1, 2024. The amendments did not have a material impact on the Group.

Future Changes in Accounting Policies
Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Group does not expect that the future adoption of the said pronouncements will have a significant impact on its consolidated financial statements. The Group intends to adopt the following pronouncements when they become effective.

Effective beginning on or after January 1, 2025

- PFRS 17, *Insurance Contracts*

  PFRS 17 is a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. Once effective, PFRS 17 will replace PFRS 4, *Insurance Contracts*. This new standard on insurance contracts applies to all types of insurance contracts (i.e., life, non-life, direct insurance and re-insurance), regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features. A few scope exceptions will apply.

  The overall objective of PFRS 17 is to provide an accounting model for insurance contracts that is more useful and consistent for insurers. In contrast to the requirements in PFRS 4, which are largely based on grandfathering previous local accounting policies, PFRS 17 provides a comprehensive model for insurance contracts, covering all relevant accounting aspects. The core of PFRS 17 is the general model, supplemented by:

  - A specific adaptation for contracts with direct participation features (the variable fee approach)
  - A simplified approach (the premium allocation approach) mainly for short-duration contracts

  On December 15, 2021, the FRSC amended the mandatory effective date of PFRS 17 from January 1, 2023 to January 1, 2025. This is consistent with Circular Letter No. 2020-62 issued by the Insurance Commission which deferred the implementation of PFRS 17 by two (2) years after its effective date as decided by the IASB.

PFRS 17 is effective for reporting periods beginning on or after January 1, 2025, with comparative figures required. Early application is permitted.

The expected adoption will not materially affect the Group.

- Amendments to PAS 21*, Lack of exchangeability*

  The amendments specify how an entity should assess whether a currency is exchangeable and how it should determine a spot exchange rate when exchangeability is lacking.

  The amendments are effective for annual reporting periods beginning on or after January 1, 2025. Earlier adoption is permitted and that fact must be disclosed. When applying the amendments, an entity cannot restate comparative information. The amendments are not expected to have a material impact on the Group.

  The expected adoption will not materially affect the Group.

Effective beginning on or after January 1, 2026

- Amendments to PFRS 9 and PFRS 7, *Classification and Measurement of Financial Instruments*

  The amendments clarify that a financial liability is derecognized on the 'settlement date', i.e., when the related obligation is discharged, cancelled, expires or the liability otherwise qualifies for derecognition. They also introduce an accounting policy option to derecognize financial liabilities that are settled through an electronic payment system before settlement date if certain conditions are met.

  The amendments also clarify how to assess the contractual cash flow characteristics of financial assets that include environmental, social and governance (ESG)-linked features and other similar contingent features. Furthermore, the amendments clarify the treatment of non-recourse assets and contractually linked instruments.

  The expected adoption will not materially affect the Group.

- Annual Improvements to PFRS Accounting Standards - Volume 11

  The amendments are limited to changes that either clarify the wording in an Accounting Standard or correct relatively minor unintended consequences, oversight or conflicts between the requirements in the Accounting Standards. The following is the summary of the Standards involved and their related amendments.

  - Amendments to PFRS 1, *Hedge Accounting by a First-time Adopter*
    The amendments included in paragraphs B5 and B6 of PFRS 1 cross references to the qualifying criteria for hedge accounting in paragraph 6.4.1(a), (b) and (c) of PFRS 9. These are intended to address potential confusion arising from an inconsistency between the wording in PFRS 1 and the requirements for hedge accounting in PFRS 9.

- Amendments to PFRS 7, *Gain or Loss on Derecognition*
  The amendments updated the language of paragraph B38 of PFRS 7 on unobservable inputs and included a cross reference to paragraphs 72 and 73 of PFRS 13.

- Amendments to PFRS 9
  - Lessee Derecognition of Lease Liabilities
    The amendments to paragraph 2.1 of PFRS 9 clarified that when a lessee has determined that a lease liability has been extinguished in accordance with PFRS 9, the lessee is required to apply paragraph 3.3.3 and recognize any resulting gain or loss in profit or loss.

  - Transaction Price
    The amendments to paragraph 5.1.3 of PFRS 9 replaced the reference to 'transaction price as defined by PFRS 15 *Revenue from Contracts with Customers*' with 'the amount determined by applying PFRS 15'. The term 'transaction price' in relation to PFRS 15 was potentially confusing and so it has been removed. The term was also deleted from Appendix A of PFRS 9.

- Amendments to PFRS 10, *Determination of a 'De Facto Agent'*
  The amendments to paragraph B74 of PFRS 10 clarified that the relationship described in B74 is just one example of various relationships that might exist between the investor and other parties acting as de facto agents of the investor.

- Amendments to PAS 7, *Cost Method*
  The amendments to paragraph 37 of PAS 7 replaced the term 'cost method' with 'at cost', following the prior deletion of the definition of 'cost method'.

The expected adoption will not materially affect the Group.

Effective beginning on or after January 1, 2027

- PFRS 18, *Presentation and Disclosure in Financial Statements*

  The standard replaces PAS 1 Presentation of Financial Statements and responds to investors' demand for better information about companies' financial performance. The new requirements include:
  - Required totals, subtotals and new categories in the statement of profit or loss
  - Disclosure of management-defined performance measures
  - Guidance on aggregation and disaggregation

  The expected adoption will not materially affect the Group.

- PFRS 19, *Subsidiaries without Public Accountability*

  The standard allows eligible entities to elect to apply PFRS 19's reduced disclosure requirements while still applying the recognition, measurement and presentation requirements in other PFRS accounting standards. The application of the standard is optional for eligible entities.

  The expected adoption will not materially affect the Group.

Deferred effectivity

- Amendments to PFRS 10, *Consolidated Financial Statements*, and PAS 28, *Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*

  The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.

  On January 13, 2016, the Financial and Sustainability Reporting Standards Council deferred the original effective date of January 1, 2016 of the said amendments until the IASB completes its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

  The expected adoption will not materially affect the Group.

  The Group continues to assess the impact of the above new and amended accounting standards and Interpretations effective subsequent to 2024 on the Group's financial statements in the period of initial application. Additional disclosures required by these amendments will be included in the consolidated financial statements when these amendments are adopted.

3. **Segment Information**

The Group's operating businesses are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets.

The Group's identified operating segments classified as business groups, which are consistent with the segments reported to LTG's BOD, its Chief Operating Decision Maker (CODM), are as follows:

- Banking, provides a full range of banking and other financial services to corporate, middle-market and retail customers, the National Government (NG), local government units (LGUs) and government-owned and controlled corporations (GOCCs) and various government agencies, including deposit-taking, lending, bills discounting, foreign exchange dealing, investment banking, fund transfers or remittance servicing and full range of retail banking and trust services and other insurance services. The Group conducts its banking business through PNB and its consolidated subsidiaries.
- Distilled Spirits, which are involved in manufacturing, compounding, bottling, importing, buying and selling rum, spirit beverages, and liquor products. The Group conducts its distilled spirits business through TDI and its consolidated subsidiaries.

- Beverage, which is engaged in brewing and soft drinks and bottled water manufacturing in the Philippines. It also operates other plants, which include commercial glass division and corrugated cartons and metal closures production facility, to support the requirements of its brewing, bottled water, non-beer products operations and to act as a service contractor and enter into service agreements for the supply of services. The Group conducts its beverage business through ABI and its consolidated subsidiaries.

- Tobacco, which is a supplier and manufacturer of cigarettes, casings, tobacco, packaging, labels and filters. The Group conducts its tobacco business through FTC's interest in PMFTC.

- Property Development, which is engaged in ownership, development, leasing and management of residential properties, including but not limited to, all kinds of housing projects, commercial, industrial, urban or other kinds of real property; acquisition, purchasing, development and selling of subdivision lots. The Group conducts its property development business through Eton and its consolidated subsidiaries.

- Others, consist of various holding companies (LTG, Paramount, Saturn, Shareholdings, TBI and Bank Holding Companies) that provide financing for working capital and capital expenditure requirements of the operating businesses of the Group.

The BOD reviews the operating results of the business units to make decisions on resource allocation and assesses performance. Segment revenue and segment expenses are measured in accordance with PFRSs. The presentation and classification of segment revenues and segment expenses are consistent with the consolidated statements of income. Finance costs (including interest expense) and income taxes are managed per business segment.

The Group's assets are located mainly in the Philippines. The Group operates and derives principally all of its revenue from domestic operations. The Group's banking segment operates in key cities in the USA, Canada, Western Europe, Middle East and Asia. The distribution of assets and revenues of the banking segment outside the Philippines constitute 1.4% and 3.2% as of March 31, 2025, respectively, and 1.3% and 3.1% as of December 31, 2024 of the Group's consolidated assets and revenues, respectively.

Further, the measurement of the segments is the same as those described in the summary of significant accounting and financial reporting policies. TDI's investment property is adjusted at the consolidated level to carry it at cost in accordance with the Group's policy. Certain assets and liabilities of PNB are also adjusted at the consolidated level of LTG to reflect the original carrying values before the merger of PNB and ABC.

Segment assets are resources owned and segment liabilities are obligations incurred by each of the operating segments excluding intersegment balances which are eliminated.

Segment revenue and expenses are those directly attributable to the segment except that intersegment revenue and expense are eliminated only at the consolidated level. Transfer prices between operating segments are on an arm's length basis in a manner similar to transactions with third parties.

The components of capital expenditures reported to the CODM are the acquisitions of property, plant and equipment during the period.

The Group’s distilled spirits segment derives liquor revenue from two major distributors, which averaged 99% of the segment’s total liquor revenue on March 31, 2025 and December 31, 2024. The other segments of the Group have no significant customer, which contributes 10% or more of their segment revenues.

The following tables present the information about the Group's operating segments:

For the three months ended March 31, 2025:

	Banking	Distilled Spirits	Beverage	Tobacco	Property Development	Eliminations, Adjustments and Others	Total
				(In Thousands)			
Segment revenue:							
External customers	₱19,254,904	₱7,171,053	₱4,093,481	₱–	₱574,750	₱63,582	₱31,157,770
Inter-segment	–	13,884	216,636	–	–	(230,520)	–
	19,254,904	7,184,937	4,310,117	–	574,750	(166,938)	31,157,770
Cost of sales and services	4,893,370	6,017,668	3,265,969	–	376,766	(266,182)	14,287,591
Gross profit	14,361,534	1,167,269	1,044,148	–	197,984	99,244	16,870,179
Equity in net earnings of associates and joint ventures	50,116	–	22,827	2,763,552	–	185,482	3,021,977
	14,411,650	1,167,269	1,066,975	2,763,552	197,984	284,726	19,892,156
Selling expenses	–	255,734	373,188	–	19,774	–	648,696
General and administrative expenses	8,344,679	240,483	363,584	46,241	183,636	(150,004)	9,028,619
Operating income	6,066,971	671,052	330,203	2,717,311	(5,426)	1,386,139	10,214,841
Foreign exchange gains (losses) - net	639,980	(20,348)	–	–	1,806	(1,698)	619,740
Finance costs	–	(6,915)	(71,950)	–	(51,227)	(666)	(130,758)
Finance income	–	45,290	2,562	124,067	15,808	(133,551)	54,176
Other income – net	1,017,978	2,355	(2,107)	1,582	248,839	(70,796)	1,197,851
Income before income tax	7,724,929	691,434	258,708	2,842,960	209,800	1,179,428	11,955,850
Provision for income tax	1,634,977	163,691	80,418	32,796	65,942	29,157	2,006,981
Segment profit	₱6,089,952	₱527,743	₱178,290	₱2,810,164	₱143,858	₱1,150,271	₱9,948,869
Depreciation and amortization expense	₱831,179	₱194,773	₱495,423	₱7,955	₱119,051	(₱99,608)	₱1,548,773
Segment profit attributable to:							
Equity holders of the Company	3,421,263	524,911	178,290	2,798,261	143,301	170,828	7,236,854
Non-controlling interests	2,668,689	2,832	–	11,903	557	28,034	2,712,015

Other financial information of the operating segments as of March 31, 2025 is as follows:

	Banking	Distilled Spirits	Beverage	Tobacco	Property Development	Eliminations, Adjustments and Others	Total
				(In Thousands)			
Assets:							
Current assets	**₱650,192,786**	**₱21,212,051**	**₱21,914,785**	**₱18,795,839**	**₱8,143,863**	**(₱20,637,861)**	**₱699,621,463**
Noncurrent assets	**624,765,770**	**9,229,458**	**14,707,657**	**4,620,309**	**21,687,879**	**21,656,096**	**696,667,169**
	₱1,274,958,556	**₱30,441,509**	**₱36,622,442**	**₱23,416,148**	**₱29,831,742**	**₱1,018,235**	**₱1,396,288,632**
Liabilities:							
Current liabilities	**₱1,029,966,336**	**₱3,517,317**	**₱8,615,334**	**₱4,076,936**	**₱3,748,574**	**(₱33,237,200)**	**₱1,016,687,297**
Noncurrent liabilities	**32,367,162**	**785,980**	**1,469,723**	**84,910**	**3,371,901**	**6,377,591**	**44,457,267**
	₱1,062,333,498	**₱4,303,297**	**₱10,085,057**	**₱4,161,846**	**₱7,120,475**	**(₱26,859,609)**	**₱1,061,144,564**
Investments in associates and joint ventures	**₱3,477,024**	**₱–**	**₱295,833**	**₱1,151,832**	**₱–**	**₱13,701,615**	**₱18,626,304**
Equity attributable to:							
Equity holders of the Company	**208,853,961**	**26,005,701**	**26,475,634**	**19,254,302**	**21,713,964**	**(67,191,307)**	**235,112,255**
Non-controlling interests	**3,771,097**	**132,511**	**61,751**	**–**	**997,303**	**95,069,151**	**100,031,813**
Short-term debts	**–**	**–**	**3,700,000**	**–**	**–**	**–**	**3,700,000**
Long-term debts	**20,893,670**	**410,474**	**753,498**	**–**	**3,085,616**	**(52,431)**	**25,090,827**

For the three months ended March 31, 2024:

	Banking	Distilled Spirits	Beverage	Tobacco	Property Development	Eliminations, Adjustments and Others	Total
				(In Thousands)			
Segment revenue:							
External customers	₱17,792,931	₱5,874,269	₱4,241,964	₱–	₱525,593	₱71,495	₱28,506,252
Inter-segment	490	26,706	152,335	–	–	(188,261)	–
	17,793,421	5,900,975	4,394,299	–	525,593	(116,766)	28,506,252
Cost of sales and services	4,732,353	5,124,567	3,489,387	–	243,581	(203,736)	13,386,152
Gross profit	13,061,068	776,408	904,912	–	282,012	86,970	15,120,100
Equity in net earnings of associates and joint ventures	140,878	–	16,572	2,585,489	–	165,913	2,908,852
	13,201,946	776,408	921,484	2,585,489	282,012	252,883	18,028,952
Selling expenses	–	220,913	293,535	–	4,324	–	518,772
General and administrative expenses	7,962,264	218,931	354,950	41,257	199,541	(113,998)	8,662,945
Operating income	5,239,682	336,564	272,999	2,544,232	78,147	366,881	8,847,235
Foreign exchange gains (losses) - net	337,350	(3,377)	–	–	3	2,167	336,143
Finance costs	–	(7,775)	(82,436)	–	(38,889)	11,930	(117,170)
Finance income	–	26,870	2,479	152,364	6,945	(127,690)	60,968
Other income – net	524,661	(12,520)	13,597	680	116,709	106,672	749,799
Income before income tax	6,101,693	339,762	206,639	2,697,276	162,915	359,960	9,876,975
Provision for income tax	795,369	84,803	51,430	33,374	46,553	38,461	1,049,990
Segment profit	₱5,306,324	₱254,959	₱155,209	₱2,663,902	₱116,362	₱321,499	₱8,826,985
Depreciation and amortization expense	₱858,285	₱181,922	₱477,796	₱5,236	₱113,681	(₱133,087)	₱1,503,833
Segment profit attributable to:							
Equity holders of the Company	2,972,102	253,655	155,209	2,652,648	115,920	266,047	6,415,581
Non-controlling interests	2,334,222	1,304	–	11,254	442	64,182	2,411,404

Other financial information of the operating segments as of December 31, 2024 is as follows:

	Banking	Distilled Spirits	Beverage	Tobacco	Property Development	Eliminations, Adjustments and Others	Total
				(In Thousands)			
Assets:							
Current assets	₱677,548,246	₱20,467,129	₱21,437,995	₱17,035,947	₱7,151,915	(₱17,532,330)	₱726,108,902
Noncurrent assets	575,733,009	9,291,500	14,954,911	4,523,042	21,802,175	21,916,320	648,220,957
	₱1,253,281,255	₱29,758,629	₱36,392,906	₱21,558,989	₱28,954,090	₱4,383,990	₱1,374,329,859
Liabilities:							
Current liabilities	₱1,010,012,336	₱3,356,835	₱8,666,377	₱311,189	₱3,872,409	(₱26,977,236)	₱999,241,910
Noncurrent liabilities	32,673,820	770,449	1,367,265	84,910	3,504,057	6,475,246	44,875,747
	₱1,042,686,156	₱4,127,284	₱10,033,642	₱396,099	₱7,376,466	(₱20,501,990)	₱1,044,117,657
Investments in associates and joint ventures	₱3,446,613	₱–	₱273,007	₱1,036,882	₱–	₱13,625,994	₱18,382,496
Equity attributable to:							
Equity holders of the Company	206,813,131	25,501,666	26,297,513	21,162,890	20,597,433	(69,287,053)	231,085,580
Non-controlling interests	3,781,968	129,679	61,751	–	980,191	94,173,033	99,126,622
Short-term debts	–	–	3,700,000	–	–	–	3,700,000
Long-term debts	21,113,418	423,820	761,562	–	3,301,189	(50,657)	25,549,332

4. Cash and Cash Equivalents

Cash and cash equivalents consist of:

	March 31, 2025 (Unaudited)	December 31, 2024 (Audited)
	(In Thousands)	
Cash and other cash items	**₱15,062,908**	₱22,004,267
Cash equivalents:		
Securities held under agreements to resell	**96,182,357**	103,480,119
Due from *Bangko Sentral ng Pilipinas*	**49,773,232**	55,128,316
Interbank loans receivable	**20,820,636**	22,787,194
Due from other banks	**20,368,857**	20,183,894
	₱202,207,990	₱223,583,790

a. Cash and other cash items consist of cash on hand and in banks and short-term investments. Cash in banks earn interest at bank deposit rates. Cash equivalents represent money market placements made for varying periods depending on the immediate cash requirements of the Group.

b. Due from BSP is composed of interest-bearing short-term placements with BSP and a demand deposit account to support the regular operations of PNB.

c. Interest earned on cash and other cash items and cash equivalents are presented under “Finance income” and “Banking revenue”, respectively (see Note 22 and 25).

5. Financial Assets at FVTPL

Financial assets at fair value through profit or loss consist of:

	March 31, 2025 (Unaudited)	December 31, 2024 (Audited)
	(In Thousands)	
Government securities	**₱24,830,053**	₱16,181,821
Derivative assets (Note 19)	**1,061,789**	1,087,107
Private debt securities	**149,720**	649,191
Equity securities	**2,863**	2,866
Unit investment trust fund	–	35,177
	₱26,044,425	₱17,956,162

6. Financial Assets at FVTOCI

Financial Assets at FVTOCI consist of:

	March 31, 2025 (Unaudited)	December 31, 2024 (Audited)
	(In Thousands)	
Government securities	**₱182,687,138**	₱168,293,510
Other debt securities	**16,341,611**	15,609,027
Equity securities:		
Quoted	**3,899,446**	4,403,952
Unquoted	**3,030,782**	3,062,360
	205,958,977	191,368,849
Noncurrent portion	**(80,963,866)**	(66,179,663)
	₱124,995,111	₱125,189,186

7. Loans and Receivables

Loans and receivables consist of:

	March 31, 2025 (Unaudited)	December 31, 2024 (Audited)
	(In Thousands)	
Finance receivables	**₱699,878,196**	₱681,024,766
Trade receivables	**20,898,221**	21,313,300
Other receivables	**3,984,697**	3,687,936
	724,761,114	706,026,002
Allowance for credit losses	**(44,342,144)**	(44,555,447)
	680,418,970	661,470,555
Noncurrent portion	**(376,012,046)**	(349,063,956)
	₱304,406,924	₱312,406,599

Finance Receivables

Finance receivables pertain to receivables of the banking segment which consist of:

	March 31, 2025 (Unaudited)	December 31, 2024 (Audited)
	(In Thousands)	
Receivables from customers:		
Loans and discounts	**₱651,415,752**	₱629,547,599
Credit card receivables	**18,007,397**	18,063,885
Customers' liabilities on acceptances, letters of credit and trust receipts	**14,655,275**	15,303,476
(Forward)		

	March 31, 2025 (Unaudited)	December 31, 2024 (Audited)
	(In Thousands)	
Bills purchased	**1,885,077**	3,846,432
	685,963,501	666,761,392
Other receivables:		
Accrued interest receivable	**8,955,373**	8,959,032
Accounts receivable	**3,618,888**	4,106,411
Sales contract receivables	**1,703,692**	1,589,298
Miscellaneous	**452,815**	454,554
	14,730,768	15,109,295
	700,694,269	681,870,687
Unearned interest and other deferred income	**(816,073)**	(845,921)
	699,878,196	681,024,766
Allowance for credit losses	**(43,981,633)**	(44,205,142)
	655,896,563	636,819,624
Noncurrent portion	**(376,012,046)**	(349,052,823)
	₽279,884,517	₽287,766,801

Trade receivables

Trade receivables consist of:

	March 31, 2025 (Unaudited)	December 31, 2024 (Audited)
	(In Thousands)	
Consumer goods	**₽20,059,262**	₽20,455,543
Contract receivables	**728,803**	734,239
Lease receivables	**110,156**	123,518
	20,898,221	21,313,300
Allowance for credit losses	**(340,490)**	(330,284)
	20,557,731	20,983,016
Noncurrent portion of contract receivables	**–**	(11,133)
	₽20,557,731	₽20,971,883

8. **Inventories**

Inventories consist of:

	March 31, 2025 (Unaudited)	December 31, 2024 (Audited)
	(In Thousands)	
At Cost:		
Consumer goods:		
Beverage	**₱4,863,761**	₱4,482,368
Alcohol	**3,807,922**	3,181,038
	8,671,683	7,663,406
Real estate inventories:		
Subdivision land under development	**2,432,893**	2,659,231
Land held for future development	**758,958**	758,958
Condominium and residential units for sale	**320,008**	465,564
	3,511,859	3,883,753
Fuel, materials and supplies	**1,334,728**	1,263,192
	13,518,270	12,810,351
At NRV -Materials and supplies	**642,546**	518,169
	₱14,160,816	₱13,328,520

9. **Other Current Assets**

Other current assets consist of:

	March 31, 2025 (Unaudited)	December 31, 2024 (Audited)
	(In Thousands)	
Deferred charges	**₱3,510,646**	₱3,084,167
Creditable withholding taxes (CWT)	**2,424,783**	1,742,171
Advances to suppliers	**2,374,436**	2,474,150
Input VAT	**1,454,035**	1,654,832
Prepaid expenses	**1,235,641**	1,128,680
Stationeries, office supplies and stamps	**608,063**	488,557
Fund for electronic money products	**400,000**	400,000
Excise tax	**286,378**	423,094
Miscellaneous cash and other cash items	**86,836**	32,026
Others	**1,066,437**	1,230,498
	₱13,447,255	₱12,658,175

10. **Investment in Associates and Joint Ventures**

Investments in Associates and Joint Ventures

The Group has the power to participate in the financial and operating policy decisions of PMFTC, VMC and APLII. The Group also has a 50% interest in ABI Pascual Holdings Private Limited (ABI Pascual Holdings) and Ayala-Eton Development Corporation (AEDC) which are jointly controlled entities.

	Ownership		Amount	
	March 31, 2025	December 31, 2024	**March 31, 2025**	December 31, 2024
			(In Thousands)	
Associates:				
PMFTC	**49.6%**	49.6%	**₱106,773**	₱–
VMC	**30.9%**	30.9%	**4,617,836**	4,565,339
APLII	**44.0%**	44.0%	**3,477,024**	3,446,613
Joint Ventures:				
AEPDC	**50.0%**	50.0%	**10,128,838**	10,097,537
ABI Pascual	**50.0%**	50.0%	**295,833**	273,007
			₱18,626,304	₱18,382,496

Investment in PMFTC

On February 25, 2010, FTC and Philip Morris Philippines Manufacturing, Inc. (PMPMI) combined their respective domestic business operations by transferring selected assets and liabilities to PMFTC in accordance with the provisions of the Asset Purchase Agreement between FTC and its related parties and PMPMI. The establishment of PMFTC allows FTC and PMPMI to benefit from their respective, complementary brand portfolios as well as cost synergies from the resulting integration of manufacturing, distribution and procurement, and the further development and advancement of tobacco industry growing in the Philippines. FTC and PMPMI hold equal economic interest in PMFTC. Since PMPMI has the majority of the members of the BOD, it has control over PMFTC. FTC considers PMFTC as an associate. As a result of FTC's divestment of its cigarette business to PMFTC, FTC initially recognized the investment amounting to ₱13.5 billion, representing the fair value of the net assets contributed by FTC, net of unrealized gain of ₱5.1 billion. The transaction was accounted for similar to a contribution in a joint venture based on Standing Interpretations Committee (SIC) Interpretation 13, *Jointly Controlled Entities-Non-Monetary Contributions by Venturers*, where FTC recognized only that portion of the gain which is attributable to the interests of PMPMI amounting to₱5.1 billion in 2010. The portion attributable to FTC is recognized once the related assets and liabilities are realized, disposed or settled. FTC recognized a gain of about ₱293.0 million each year starting 2011 until 2017 and an outright loss of ₱2.0 billion in 2010, which are included in the "Equity in net earnings" in these periods. Further, as a result of the transfer of selected assets and liabilities, portion of the revaluation increment on FTC's property, plant and equipment amounting to ₱1.9 billion was transferred to retained earnings. Also, as a result of the transaction, FTC has obtained the right to sell (put option) its interest in PMFTC to PMPMI, except in certain circumstances, during the period from February 25, 2015 through February 24, 2018, at an agreed-upon value. On December 10, 2013, the BOD of LTG approved the waiver by FTC of its rights under the Exit Rights Agreement entered into with PMPMI and confirmed the execution of the Termination Agreement.

Investment in VMC

On December 21, 2007, the Company acquired 170.1 million shares representing 10.67% ownership in the shares of stock of VMC for ₱85.1 million presented as AFS investments as of December 31, 2013.

On various dates in April and May 2014, LTG acquired shares of stock of VMC amounting to ₱413.6 million, which increased its ownership interest to 17.5%, and convertible notes amounting to ₱359.3 million, which would increase LTG's interest to 23.5% upon conversion. In 2014, a portion of the convertible notes amounting to ₱117.8 million was converted to shares of stock of VMC resulting in an increase in LTG's ownership interest to 20.2% as of December 31, 2014. The cost-based approach was applied in accounting for the step acquisition of VMC as an associate. Accordingly, LTG reclassified the original cost of its AFS investments to investment in an associate and derecognized the net changes in fair value of AFS investments amounting to ₱238.2 million. The difference of ₱334.8 million between the sum of the consideration for the 17.5% ownership interest amounting to ₱498.7 million and the share in fair value of net assets of VMC at the date the investment became an associate amounting to₱833.5 million was recognized as part of the equity in net earnings of VMC in 2014.

In 2015, a portion of the convertible notes amounting to ₱124.1 million was converted to shares of stock of VMC resulting to an increase in LTG's ownership interest to 22.5% as of December 31, 2015. The difference of ₱17.6 million between the sum of the consideration for the additional 2.3% ownership interest amounting to ₱124.1 million and the share in fair value of net assets of VMC at the date of the conversion amounting to ₱141.7 million was recognized as part of the equity in net earnings of VMC in 2015.

On February 15, 2016, VMC approved the acquisition of its own shares. The sale agreement had been executed on February 18, 2016 and led to the acquisition of 300.0 million treasury shares. This resulted in an increase in the Parent Company's percentage of ownership from 22.5% to 25.1%. On the same date, the Group, through FTC, acquired additional shares of stock of VMC amounting to ₱660.3 million resulting to an increase in the Group's effective ownership in VMC to 30.2%.

On May 23, 2017, portions of the convertible notes amounting to ₱58.94 million were converted to shares of stock of VMC resulting to the Group's percentage ownership to 30.9%. As of March 31, 2025 and December 31, 2024, Group's percentage of ownership was 30.9%.

Investment in APLII

On December 21, 2015, PNB entered into a 15-year exclusive partnership with Allianz SE under the following arrangements, subject to regulatory approvals:

- Allianz SE will acquire 12,750 shares representing 51% stockholdings of APLII and will have management control over the new joint venture company;
- The new joint venture company will operate under the name of "Allianz-PNB Life Insurance, Inc.".
- A 15-year distribution agreement which will provide Allianz exclusive access to the branch network of PNB and PNB Savings Bank.

The sale of APLII was completed on June 6, 2016 for a total consideration of US$66.0 million (₱3.1 billion). Pursuant to the sale of APLII, PNB also entered into a distribution agreement with APLII where PNB will allow APLII to have exclusive access to the distribution network of PNB and its subsidiary, PNB Savings Bank, over a period of 15 years. Both the share purchase agreement and distribution agreement have provisions referring to one another, making the distribution agreement an integral component of the sale transaction. Accordingly, the purchase consideration of US$66.0 million (₱3.1 billion) was allocated between the sale of the 51% interest in APLII and the Exclusive Distribution Rights (EDR) amounting to US$44.9 million (₱2.1 billion) and US$21.1 million (₱1.0 billion), respectively.

PNB will also receive variable annual and fixed bonus earn-out payments based on milestones achieved over the 15-year term of the distribution agreement.

The Group recognized gain on sale of the 51% interest in APLII amounting to ₱400.3 million, net of taxes and transaction costs amounting to ₱276.7 million and ₱153.3 million, respectively. The deferred revenue amounting to ₱976.2 million allocated to the EDR was presented as "Other deferred revenue" and will be amortized to income over 15 years from the date of sale (see Note 18). Amortization amounting to ₱36.5 million was recognized in 2016. Prior to the sale of shares to Allianz SE, PNB acquired additional 15% stockholdings from the minority shareholders for a consideration amounting to ₱292.4 million between June 2, 2016 and June 5, 2016.

Consequently, PNB accounted for its remaining 44% ownership interest in APLII as an associate. At the date of loss of control, PNB's investment in APLII was remeasured to ₱2.7 billion based on the fair value of its retained equity. PNB recognized a gain on remeasurement amounting to ₱1.6 billion in the 2016 consolidated statement of income. The fair value of the retained equity was based on a combination of the income approach and market approach.

On September 21, 2016, the Philippine SEC approved the amendment of PNB Life Insurance, Inc.'s article of incorporation to reflect the change in corporate name to Allianz-PNB Life Insurance, Inc.

Investment in AEPDC

On January 21, 2016, the Company entered into an agreement with Ayala Land Inc. (ALI) to jointly develop a project along the C5 corridor. The project is envisioned to be a township development that spans portion of Pasig City and Quezon City. On April 15, 2016, the Company infused ₱20.0 million to the joint project with ALI. Additional capital infusion thereafter from year 2017-2023 amounted to ₱9.29 billion. Total investment as of March 31, 2025 amounted to ₱9.31 billion, equivalent to 930,650,000 common shares and 8,375,850,000 preferred shares.

Investment in ABI Pascual Holdings

On February 15, 2012, ABI and Corporation Empresarial Pascual, S. L. (CEP), an entity organized and existing under the laws of Spain, agreed to form ABI Pascual Holdings, a jointly controlled entity organized and domiciled in Singapore. In accordance with the Agreement, ABI and CEP (the "venturers") will hold 50% interest in ABI Pascual Holdings. Further, the arrangement requires unanimous agreement for financial and operating decisions among venturers.

On November 21, 2012, ABI Pascual Holdings created ABI Pascual Foods Incorporated (ABI Pascual Foods), an operating company, incorporated and domiciled in the Philippines, that will develop a business of marketing and distributing certain agreed products. As part of the joint venture agreement, the venturers also agreed to execute a product distribution agreement.

As of December 31, 2012, ABI has an investment in ABI Pascual Holdings amounting to ₱20.1 million, while ABI Pascual Holdings has an investment in ABI Pascual Foods amounting to ₱40.2 million. The joint venture started operations in September 2013.

The Group determined that its advances to ABI Pascual Foods represent the Group's long-term interest in ABI Pascual Holdings and its subsidiary that, in substance, form part of the Group's net investment in the joint venture.

11. Additions to Property, Plant and Equipment and Investment Properties

Additions to property, plant and equipment amounted to ₱804.4 million while retirement and disposals amounted to ₱31.9 million for the period ended March 31, 2025.

Additions to investment properties amounted to ₱298.5 million while retirement and disposals amounted to ₱76.0 million for the period ended March 31, 2025.

12. Other Noncurrent Assets

Other noncurrent assets consist of:

	March 31, 2025 (Unaudited)	December 31, 2024 (Audited)
	(In Thousands)	
Deferred charges and other charges	**₱1,913,586**	₱2,602,464
Software costs	**1,390,751**	1,314,599
Prepaid excise taxes	**771,713**	771,713
Advances to suppliers	**676,199**	130,720
Creditable withholding taxes	**403,729**	413,864
Net retirement plan assets (Note 21)	**273,302**	271,802
Refundable and security deposits	**231,713**	231,508
Distribution network access	**229,401**	200,726
Goodwill	**163,735**	163,735
Chattel properties – net	**144,984**	75,431
Deferred input VAT	**113,365**	116,145
	6,312,478	6,292,707
Allowance for probable losses	**(1,825,144)**	(1,821,796)
	₱4,487,334	₱4,470,911

13. **Deposit Liabilities**

Deposit liabilities consists of:

	March 31, 2025 (Unaudited)	December 31, 2024 (Audited)
	(In Thousands)	
Savings	**₱562,327,772**	₱549,011,085
Demand	**230,002,439**	244,369,119
Time	**166,546,786**	151,967,502
	958,876,997	945,347,706
Noncurrent portion	**(5,219,152)**	(5,290,562)
Current portion	**₱953,657,845**	₱940,057,144

14. **Financial Liabilities at FVTPL**

Financial liabilities at FVTPL consist of derivatives liabilities amounting to ₱1.2 billion and ₱924.1 million as of March 31, 2025 and December 31, 2024, respectively.

15. **Bills and Acceptances Payable**

Bills and acceptance payable consist of:

	March 31, 2025 (Unaudited)	December 31, 2024 (Audited)
	(In Thousands)	
Bills payable to:		
Foreign banks	**₱12,938,663**	₱11,828,038
BSP and local banks	**1,872,138**	2,324,404
	14,810,801	14,152,442
Acceptances outstanding	**5,871,022**	6,056,009
	₱20,681,823	₱20,208,451

16. **Accounts Payable and Accrued Expenses**

Accounts payable and accrued expenses consist of:

	March 31, 2025 (Unaudited)	December 31, 2024 (Audited)
	(In Thousands)	
Trade payables	**₱6,129,574**	₱6,784,067
Nontrade payables	**1,297,326**	757,286
Accrued expenses:		
Purchase of materials,supplies and others	**5,236,800**	5,225,651
Interest	**2,241,034**	2,146,594
Advertising and promotional expenses	**1,315,116**	1,100,694
Taxes and licenses	**1,208,319**	1,203,413
Other benefits - monetary leave credits	**644,761**	298,387
PDIC insurance premiums	**535,445**	1,093,895
Rent and utilities payable	**466,091**	414,465
Retention payable	**213,465**	227,251
Information technology-related expenses	**71,220**	145,090
Dividends payable	**4,952,323**	–
Output value added tax	**711,492**	935,297
Due to government agencies	**135,692**	306,278
Other payables	**65,293**	17,071
	₱25,223,951	₱20,655,439

17. **Short-term and Long-term Debts**

Short-term Debts

As of March 31, 2024, and December 31, 2024, outstanding unsecured short-term debts amounted to ₱3.7 billion. The loans are subject to annual interest rates ranging from 3.2% to 7.0% in 2025 and 2024, are payable lump-sum on various dates within one year and subject to renewal upon agreement by the Group and counterparty banks.

Long-term Debts

	March 31, 2025 (Unaudited)	December 31, 2024 (Audited)
	(In Thousands)	
Bonds payable	**₱17,117,300**	₱17,304,421
Lease liabilities	**5,379,443**	5,433,871
Unsecured term loan	**2,594,084**	2,811,040
	25,090,827	25,549,332
Current portion	**(1,940,140)**	(1,926,643)
Noncurrent portion	**₱23,150,687**	₱23,622,689

PNB's Bonds Payable

The fixed-rate medium-term senior notes are drawdowns from PNB's Medium Term Note Programme (the MTN Programme), which was established on April 13, 2018 with an initial nominal size of US$1.0 billion. On June 14, 2019, PNB increased the size of its MTN Programme to US$2.0 billion. Both issued fixed-rate medium-term senior notes are listed in the Singapore Exchange Securities Trading Limited.

The fixed-rate bonds represent PNB's maiden issuance of Philippine peso-denominated bonds in Philippine Dealing & Exchange Corp.

As of December 31, 2024 and 2023, the unamortized transaction cost of bonds payable amounted to ₱49.1 million and ₱26.3 million. Amortization of transaction costs amounting to ₱38.7 million and ₱66.5 million, respectively, was charged to 'Interest expenses - bonds payable' in the consolidated statements of income.

Finance costs
Interest recognized on short-term and long-term debts, except for subordinated debts, are presented under "Finance costs" in the consolidated statements of income. Interest costs from subordinated debts are included in the "Cost of banking services".

Compliance with debt covenants
As of March 31, 2025, and December 31, 2024, the Group has complied with the financial and non-financial covenants of its long-term debts.

18. **Other Liabilities**

	March 31, 2025 (Unaudited)	December 31, 2024 (Audited)
	(In Thousands)	
Due to Treasurer of the Philippines	**₱1,690,432**	₱1,431,240
Dormant credits	**1,402,137**	1,630,120
Bills purchased - contra (Note 8)	**1,330,487**	3,196,612
Managers' checks and demand drafts outstanding	**1,199,068**	1,383,750
Due to other banks	**1,184,914**	2,038,261
Interoffice floats	**1,001,820**	537,628
Provisions	**880,228**	878,874
Deferred revenue (Note 12)	**845,951**	952,667
Tenants' rental deposits	**716,812**	469,487
Customers' deposits	**638,017**	695,560
Miscellaneous tax securities	**425,981**	507,653
Withholding taxes payable	**368,392**	473,641
Advance rentals	**299,440**	381,084
Payable to landowners	**192,400**	192,400
Margin deposits and cash letters of credit	**158,272**	27,719
Payment order payable	**138,935**	180,883
Deposit on lease contracts	**73,553**	72,975
Others	**3,245,530**	3,099,497
	15,792,369	18,150,051
Presented as noncurrent	**(6,810,136)**	(6,777,227)
Presented as current	**₱8,982,233**	₱11,372,824

19. **Derivative Financial Instruments**

The table below shows the rollforward analysis of net derivatives assets (liabilities):

	March 31, 2025 (Unaudited)	December 31, 2024 (Audited)
	(In Thousands)	
Balance at beginning of year	**₱163,054**	₱193,387
Changes in fair value	**(333,476)**	(75,627)
Net availments (settlements)	**(7,501)**	45,294
	(₱177,923)	₱163,054

The changes in fair value of the derivatives are included in “Trading and investments securities gains - net” presented as part of “Banking revenues” in the consolidated statements of income (see Note 22).

20. **Related Party Transactions**

The consolidated statements of income include the following revenue and other income-related (costs and other expenses) account balances arising from transactions with related parties:

		Three Months Ended March 31	
		2025 (Unaudited)	2024 (Unaudited)
		(In Thousands)	
Associates	Dividend income	**₱2,758,463**	₱3,362,576
	Sales	**5,415**	22,072
	Purchases of inventories	**(3,036)**	(917)
Entities Under Common Control	Banking revenue - interest on loans and receivables	**540,973**	613,946
	Sales of consumer products	**802**	769
	Freight and handling	**(1,196)**	(1,416)
	Cost of banking services - interest on deposit liabilities	**(453,424)**	(402,228)
	Cost of sales and services	**(34,584)**	(971)
	Management and professional fee	**(100,000)**	(106,250)
	Rent expense	**(6,526)**	(5,904)

The consolidated balance sheets include the following asset (liability) account balances with related parties:

	Financial Statement Account	Terms and Conditions	Outstanding Balance March 31, 2025 (Unaudited)	December 31, 2024 (Audited)
			(In Thousands)	
Parent Company	Due from related parties	Maturity terms ranging from 90 days to 3 years; 2.5% interest per annum	**₱496,000**	₱496,000
Associates	Nontrade receivables	30 to 90 days terms; non-interest bearing	**2,414**	–
	Account payable and other liabilities	30 to 60 days terms; non-interest bearing	**(1,701)**	–
Entities Under Common Control	Finance Receivables	Secured by hold-out on deposits, government securities, real estate and mortgage trust indenture; Unimpaired; With interest rates ranging from 2.20% to 9.70% with maturity terms ranging from 90 days to 12 years and payment terms ranging from monthly to quarterly payments; with aggregate allowance for credit losses of ₱9.6 billion	**44,995,396**	44,810,665
	Trade receivables	- do -	**6,026**	18,461
	Other receivables	- do -	**1,361,200**	67,439
	Due from related parties	On-demand; non-interest bearing	**1,393,528**	1,393,364
	Advances to suppliers	- do -	**13,001**	44,746
	Deposit liabilities	With annual rates ranging from 0.10% to 1.50% and maturity ranging from 30 days to one year	**(52,629,735)**	(49,367,453)
	Account payable and other liabilities	30 to 90 days terms; non-interest bearing	**(1,071)**	(207,686)
	Due to related parties	Maturity terms of on-demand and 1 year; non-interest bearing and interest bearing ranging from 6.24% to 6.46% annual rates to be paid quarterly	**(50,000)**	(64,001)

As of March 31, 2025, and December 31, 2024, the outstanding related party balances are unsecured, and settlement occurs in cash, unless otherwise indicated. The Group has not recorded any impairment of receivables relating to amounts owed by related parties. This assessment is undertaken each financial year through examining the financial position of the related parties and the market in which these related parties operate.

21. Retirement Benefits

Details of the Group's net retirement plan assets and liabilities are as follows:

	March 31, 2025 (Unaudited)	December 31, 2024 (Audited)
	(In Thousands)	
Net retirement plan assets:		
FTC	**₱256,370**	₱256,370
TBI	**9,138**	7,638
LTG	**7,794**	7,794
	₱273,302	₱271,802
Net retirement benefits liabilities:		
ABI and subsidiaries	**₱719,502**	₱573,614
ADI	**53,833**	52,565
PNB and subsidiaries	**48,724**	9,456
Eton and subsidiaries	**39,371**	37,716
TDI	**31,169**	31,002
PHC	**5,647**	5,647
	₱898,246	₱710,000

<u>Transactions with Retirement Plans</u>

Management of the retirement funds of the banking segment is handled by the PNB Trust Banking Group (TBG). The fair value of the plan assets as of March 31, 2025 and December 31, 2024 for the Group includes investments in the PNB shares of stock with fair value amounting to ₱227.7 million classified as financial assets at FVTPL. No limitations and restrictions are provided and voting rights over these shares are exercised by a trust officer or any of its designated alternate officer of TBG.

As of March 31, 2025 and December 31, 2024, financial assets at FVTPL and at amortized costs include government and private debt securities and various funds. Deposits with other banks pertain to Special Deposit Accounts placement with BSP.

The retirement funds of the other companies in the Group are maintained by PNB, as the trustee bank. PNB's retirement funds have no investments in debt or equity securities of the companies in the Group.

22. **Revenue and Cost of Sales and Services**

Revenue consists of:

	Three Months Ended March 31	
	2025 (Unaudited)	2024 (Unaudited)
	(In Thousands)	
Banking revenue	**₱19,254,904**	₱17,792,931
Sale of consumer goods	**11,264,534**	10,116,233
Rental income	**536,803**	547,542
Real estate sales	**101,529**	49,546
	₱31,157,770	₱28,506,252

Sale of consumer goods consists of:

	Three Months Ended March 31	
	2025 (Unaudited)	2024 (Unaudited)
	(In Thousands)	
Gross sales	**₱11,763,381**	₱10,628,851
Less: sales returns, discounts and allowances	**498,847**	512,618
	₱11,264,534	₱10,116,233

Banking revenue consists of:

	Three Months Ended March 31	
	2025 (Unaudited)	2024 (Unaudited)
	(In Thousands)	
Interest income on:		
Loans and receivables	**₱10,905,987**	₱10,605,233
Trading and investment securities	**4,561,198**	3,970,088
Interbank loans receivable	**1,328,477**	1,044,322
Deposits with banks and others	**370,575**	463,407
	17,166,237	16,083,050
Service fees and commission income	**1,866,380**	1,524,904
Trading and securities gains	**222,287**	184,977
	₱19,254,904	₱17,792,931

Cost of sales and services consists of:

	Three Months Ended March 31	
	2025 (Unaudited)	2024 (Unaudited)
	(In Thousands)	
Cost of consumer goods sold:		
Materials used and changes in inventories	**₱3,743,843**	₱3,829,003
Taxes and licenses	**3,215,355**	2,646,382
Depreciation and amortization	**489,234**	460,967
Personnel costs	**407,462**	382,240
Fuel and power	**296,125**	329,357
Freight and handling	**279,739**	139,854
Communication, light and water	**221,408**	221,014
Repairs and maintenance	**163,485**	176,896
Outside services	**80,555**	85,082
Others	**155,912**	164,118
	9,053,118	8,434,913
Cost of banking services	**4,701,318**	4,568,535
Cost of rental income	**443,884**	361,933
Cost of real estate sales	**89,271**	20,771
Cost of sales and services	**₱14,287,591**	₱13,386,152

Other expenses include insurance, occupancy fees and representation which are not significant as to amounts.

Cost of banking services consist of:

	Three Months Ended March 31	
	2025 (Unaudited)	2024 (Unaudited)
	(In Thousands)	
Interest expense on:		
Deposit liabilities	**₱3,910,809**	₱3,804,442
Bonds payable	**213,697**	357,358
Bills payable and other borrowings	**134,970**	64,664
Services fees and commission expense	**441,842**	342,071
	₱4,701,318	₱4,568,535

23. **Selling Expenses**

	Three Months Ended March 31	
	2025 (Unaudited)	2024 (Unaudited)
	(In Thousands)	
Advertising and promotions	**₱258,965**	₱166,658
Depreciation and amortization	**164,625**	159,101
Personnel costs	**45,931**	40,952
Management, consulting and professional fees	**45,571**	18,342
Commissions	**34,779**	3,196
Royalties	**34,599**	39,288
Freight and handling	**17,856**	14,614
Communication, light and water	**5,023**	4,787
Materials and consumables	**4,346**	5,225
Others	**37,001**	66,609
	₱648,696	₱518,772

Others include occupancy fees, fuel and oil, insurance, donations, membership, commissions and subscription dues, which are individually not significant as to amounts.

24. **General and Administrative Expenses**

	Three Months Ended March 31	
	2025 (Unaudited)	2024 (Unaudited)
	(In Thousands)	
Personnel costs	**₱3,321,855**	₱3,065,979
Taxes and licenses	**1,746,885**	1,524,509
Depreciation and amortization	**751,120**	750,355
Outside services	**498,735**	501,855
Insurance	**447,205**	561,507
Marketing expenses	**425,854**	330,783
Occupancy	**297,784**	208,476
Provision for impairment, credit and other losses	**277,108**	619,756
Management, consulting and professional fees	**267,924**	249,549
Information technology	**239,462**	222,348
Assets acquired	**220,201**	29,345
Travel and transportation	**141,198**	138,227
Materials and consumables	**73,480**	88,933
Communication, light and water	**60,780**	76,814
Litigation expenses	**59,241**	37,592
Entertainment and representation	**49,182**	37,646
Repairs and maintenance	**42,741**	38,442
Freight and handling	**31,154**	39,723
Fuel and oil	**4,257**	4,662
Others	**72,453**	136,444
	₱9,028,619	₱8,662,945

25. **Finance Costs and Finance Income**

Details of finance costs and finance income (other than the banking segment) are as follows:

	Three Months Ended March 31	
	2025 (Unaudited)	2024 (Unaudited)
	(In Thousands)	
Finance costs (Note 17):		
Short-term debts	**₱71,950**	₱82,436
Unsecured term loan and notes payable	**58,808**	34,734
	₱130,758	₱117,170
Finance income:		
Cash and other cash items (Note 4)	**₱53,855**	₱55,651
Interest-bearing receivables (Note 7)	**321**	5,317
	₱54,176	₱60,968

26. **Other Income (Charges) - net**

	Three Months Ended March 31	
	2025 (Unaudited)	2024 (Unaudited)
	(In Thousands)	
Net gains on sale or exchange of assets	**₱909,699**	₱327,719
Recoveries	**122,422**	44,420
Rental income	**49,871**	75,666
Income from assets acquired	**41,612**	15,600
Dividend income	**1,504**	11,107
Others	**72,743**	275,287
	₱1,197,851	₱749,799

27. **Income Taxes**

Income taxes include the corporate income tax, discussed below, and final taxes paid which represent final withholding tax on gross interest income from government securities and other deposit substitutes and income from the FCDU transactions. These income taxes, as well as the deferred tax benefits and provisions, are presented as ‘Provision for income tax’ in the consolidated statements of income.

Under Philippine tax laws, PNB and its certain subsidiaries are subject to percentage and other taxes (presented as “Taxes and Licenses” in the consolidated statements of income) as well as income taxes. Percentage and other taxes paid consist principally of gross receipts tax and documentary stamp tax.

FCDU offshore income (income from non-residents) is tax-exempt while gross onshore income (income from residents) is generally subject to 10% income tax. In addition, interest income on deposit placement with other FCDUs and offshore banking units (OBUs) is taxed at 7.50%. RA No. 9294 provides that the income derived by the FCDU from foreign currency transactions with non-residents, OBUs, local commercial banks including branches of foreign banks is tax-exempt while interest income on foreign currency loans from residents other than OBUs or other depository banks under the expanded system is subject to 10.00% income tax.

Provision for current income tax consists of:

	Three Months Ended March 31	
	2025 Unaudited)	2024 (Unaudited)
	(In Thousands)	
RCIT/MCIT	**₱926,651**	₱766,270
Final tax	**1,111,531**	904,619
Provision for current income tax	**₱2,038,182**	₱1,670,889

28. **Equity**

Capital Stock

Authorized and issued capital stock of the Company are as follows:

Authorized capital stock at ₱1 par value At the beginning and end of the period	**25,000,000,000 shares**
Issued capital stock at ₱1 par value: At the beginning and end of the period	**₱10,821,388,889**

29. **Basic/Diluted Earnings Per Share**

Basic/diluted earnings per share were calculated as follows:

	Three Months Ended March 31	
	2025 (Unaudited)	2024 (Unaudited)
	(In Thousands, except EPS)	
Net income attributable to equity holders of the Company	**₱7,236,854**	₱6,415,581
Divided by weighted-average number of shares	**10,821,389**	10,821,389
Basic/diluted EPS for net income attributable to equity holders of the Company	**₱0.67**	₱0.59

30. **Financial Risk Management Objectives and Policies**

The Group's financial risk management strategies are handled on a group-wide basis, side by side with those of the other related companies within the Group. The Group's management and the BOD of the various companies comprising the Group review and approve policies for managing these risks. Management closely monitors the funds and financial transactions of the Group.

Financial Risk Management Objectives and Policies of the Banking Segment

Risk Management Strategies
The Group's banking activities are principally related to the development, delivery, servicing and use of financial instruments. Risk is inherent in these activities, but it is managed through a process of ongoing identification, measurement and monitoring, subject to risk limits and other controls. This process of risk management is critical to the Group's banking segment continuing profitability.

The Group monitors its processes associated with the following overall risk categories:

- Credit Risk
- Market Risk
- Liquidity Risk
- Operational Risk

Further, the Group is also cognizant of the need to address various other risks through the primary divisions presented above. The following are also taken into consideration as part of the overall Enterprise Risk Management (ERM) Framework:

- Interest Rate Risk in Banking Book (IRRBB)
- Strategic Business Risk
- Reputational Risk
- Credit Concentration Risk
- Cyber Security Risk

The banking segment's BOD has overall responsibility for the establishment and oversight of the Group's risk management framework. As delegated by the banking segment's BOD, the Risk Oversight Committee (ROC) is mandated to set risk appetite, approve frameworks, policies and processes for managing risk, and accept risks beyond the approval discretion provided to management. The ROC advises on the overall current and future risk appetite and strategy and assists in overseeing the implementation of those strategies and business plans by the banking segment's senior management.

The Risk Management Group (RMG) provides the legwork for the ROC in its role of formulating the risk management strategy, the development and maintenance of the internal risk management framework, and the definition of the governing risk management principles. The RMG provides assistance to the Assets and Liabilities Committee (ALCO) on capital management and the Board Policy Committee on the management of regulatory capital.

The mandate of the RMG involves:

- implementing the risk management framework of identifying, measuring, controlling and monitoring the various risk-taking activities of the Group, inherent in all financial institutions;
- providing services to the risk-taking units and personnel in the implementation of risk mitigation strategies; and
- establishing recommended limits based on the results of its analysis of exposures.

Credit Risk

For the banking segment, credit risk is the non-recovery of credit exposures (on-and-off balance sheet exposures). Managing credit risk also involves monitoring of migration risk, concentration risk, country risk and settlement risk. The banking segment manages its credit risk at various levels (i.e., strategic level, portfolio level down to individual transaction).

The credit risk management of the entire loan portfolio is under the direct oversight of the ROC and the banking segment's Executive Committee. Credit risk assessment of individual borrower is performed by the business sector and remedial sector. Risk management is embedded in the entire credit process, i.e., from credit origination to remedial management (if needed).

Among the tools used by the banking segment in identifying, assessing and managing credit risk include:

- Documented credit policies and procedures: sound credit granting process, risk asset acceptance criteria, target market and approving authorities;
- System for administration and monitoring of exposure;
- Pre-approval review of loan proposals;
- Post approval review of implemented loans;
- Work out system for managing problem credits;
- Regular review of the sufficiency of valuation reserves;
- Monitoring of the adequacy of capital for credit risk via the Capital Adequacy Ratio (CAR) report;
- Monitoring of breaches in regulatory and internal limits;
- Credit risk management dashboard;
- Diversification;
- Internal risk rating system for corporate accounts;
- Credit scoring for retail accounts; and
- Active loan portfolio management undertaken to determine the quality of the loan portfolio and identify the following:
    a. portfolio growth
    b. movement of loan portfolio (cash releases and cash collection for the month)
    c. loss rate
    d. recovery rate
    e. trend of nonperforming loans (NPLs)
    f. concentration risk (per classified account, per industry, clean exposure, large exposure, contingent exposure, currency, security, facility, demographic, etc.)

The banking segment collects data on risk rating of loan borrowers with an asset size of ₱15.0 million and above as initial requirement in the banking segment's model for internal Probability of Default (PD) and Loss Given Default (LGD).

Credit-related commitments
The exposures represent guarantees, standby letters of credit (LCs) issued by the banking segment and documentary/commercial LCs which are written undertakings by the banking segment.

To mitigate this risk, the banking segment requires hard collaterals, as discussed under *Collateral and other credit enhancement*, for standby LCs lines while commercial LCs are collateralized by the underlying shipments of goods to which they relate.

Derivative financial instruments
Credit risk arising from derivative financial instruments is, at any time, limited to those with positive fair values, as recorded in the consolidated balance sheet.

Unit-linked financial assets
The banking segment issues unit-linked insurance policies. In the unit-linked business, the policyholder bears the investment risk in the assets held in the unit-linked funds as the policy benefits are directly linked to the values of the assets in the fund. Therefore, the banking segment has no material credit risk on unit-linked financial assets.

Collateral and other credit enhancement
As a general rule, character is the single most important consideration in granting loans. However, collaterals are requested to mitigate risk. The loan value and type of collateral required depend on the assessment of the credit risk of the borrower or counterparty. The banking segment follows guidelines on the acceptability of types of collateral and valuation parameters.

The main types of collateral obtained are as follows:

- For corporate accounts - cash, guarantees, securities, physical collaterals (e.g., real estate, chattels, inventory, etc.); as a general rule, commercial, industrial and residential lots are preferred
- For retail lending - mortgages on residential properties and vehicles financed
- For securities lending and reverse repurchase transactions - cash or securities

The disposal of foreclosed properties is handled by the Asset Management Sector which adheres to the general policy of disposing assets at the highest possible market value.

The banking segment's management regularly monitors the market value of the collateral and requests additional collateral in accordance with the underlying agreement. The existing market value of the collateral is considered during the review of the adequacy of the allowance for credit losses. Generally, collateral is not held over loans and advances to banks except for reverse repurchase agreements.

The banking segment is not permitted to sell or repledge the collateral held over loans and advances to counterparty banks and BSP in the absence of default by the owner of the collateral.

Maximum exposure to credit risk after collateral held or other credit enhancements
The maximum credit risk, without taking into account the fair value of any collateral and netting agreements, is limited to the amounts on the balance sheet plus commitments to customers such as unused commercial letters of credit, outstanding guarantees and others.

Excessive risk concentration
The banking segment's credit risk concentrations can arise whenever a significant number of borrowers have similar characteristics. The banking segment analyzes the credit risk concentration to an individual borrower, related group of accounts, industry, geographic, internal rating buckets, currency, term and security. For risk concentration monitoring purposes, the financial assets are broadly categorized into (1) loans and receivables and (2) trading and financial investment securities. To mitigate risk concentration, the banking segment constantly checks for breaches in regulatory and internal limits. Clear escalation process and override procedures are in place, whereby any excess in limits is covered by appropriate approving authority to regularize and monitor breaches in limits.

a. Limit per Client or Counterparty

   For loans and receivables, the banking segment sets an internal limit for group exposures which is equivalent to 100.00% of the single borrower's limit (SBL) for loan accounts with credit risk rating (CRR) 1 to CRR 5 or 50% of SBL if rated below CRR 5

   For trading and investment securities, the Group limits investments to government issues and securities issued by entities with high-quality investment ratings.

b. Concentration by Industry

The internal limit of the banking segment based on the Philippine Standard Industry Classification (PSIC) sub-industry is 12% for priority industry, 8% for regular industry and 30% for power industry, versus total loan portfolio.

Credit quality per class of financial assets
The credit quality of financial assets used by the banking segment is assessed and managed using external and internal ratings. For receivable from customers classified as business loans, the credit quality is generally monitored using the 14-grade Credit Risk Rating (CRR) System which is integrated in the credit process particularly in loan pricing and allocation of valuation reserves. The model on risk ratings is assessed and updated regularly.

Validation of the individual internal risk rating is conducted by the Credit Management Division to maintain accurate and consistent risk ratings across the credit portfolio. The rating system has two parts, namely, the borrower's rating and the facility rating. It is supported by a variety of financial analytics, combined with an assessment of management and market information such as industry outlook and market competition to provide the main inputs for the measurement of credit or counterparty risk.

Loans and Receivables

The CRRs of the banking segment's receivables from customers (applied to loans with asset size of ₱15.0 million and above) are defined below:

- CRR 1 - Excellent
  Loans receivables rated as excellent include borrowers which are significant in size, with long and successful history of operations, an industry leader, with ready access to all equity and debt markets and have proven their strong debt service capacity.

- CRR 2 - Super Prime
  Loans receivables rated as super prime include borrowers whose ability to service all debt and meet financial obligations remains unquestioned.

- CRR 3 - Prime
  Under normal economic conditions, borrowers in this rating have good access to the public market to raise funds and face no major uncertainties which could impair repayment.

- CRR 4 - Very Good
  Loans receivables rated as very good include borrowers whose ability to service all debts and meet financial obligations remain unquestioned, but current adverse economic conditions or changing circumstances have minimal impact on payment of obligations.

- CRR 5 - Good
  Loans receivables rated as good include borrowers with good operating history and solid management, but payment capacity could be vulnerable to adverse business, financial or economic conditions.

Standard

- CRR 6 - Satisfactory
  These are loans receivables to borrowers whose ability to service all debt and meet financial obligations remains unquestioned, but with somewhat lesser capacity than in CRR 5 accounts.

- CRR 7 - Average
  These are loans receivables to borrowers having the ability to repay the loan in the normal course of business activity, although may not be strong enough to sustain a major setback.

- CRR 8 - Acceptable
  These are loans receivables to borrowers possessing the characteristics of borrowers rated as CRR7 with slightly lesser quality in financial strength, earnings, performance and/or outlook.

Sub-standard Grade

- CRR 9 - Fair
  These are performing loans receivables from borrowers not qualified as CRRs 1-8. The borrower is able to withstand normal business cycles, although any prolonged unfavorable economic and/or market period would create an immediate deterioration beyond acceptable levels.

- CRR 10 - Watchlist
  This rating includes borrower where the credit exposure is not at risk of loss at the moment, but the performance of the borrower has weakened and, unless present trends are reversed, could eventually lead to losses.

- CRR 11 - Special Mention
  These are loans that have potential weaknesses that deserve management's close attention. These potential weaknesses, if left uncorrected, may affect the repayment of the loan and thus increase credit risk to the banking segment.

- CRR 12 - Substandard
  These are loans or portions thereof which appear to involve a substantial and unreasonable degree of risk to PNB because of its unfavorable record or unsatisfactory characteristics.

- CRR 13 - Doubtful
  These are loans or portions thereof which have the weaknesses inherent in those classified as CRR 12 with the added characteristics that existing facts, conditions and values make collection or liquidation in full highly improbable and in which substantial loss is probable.

- CRR 14 - Loss
  These are loans or portions thereof which are considered uncollectible or worthless.

The banking segment is using the Credit Scoring for evaluating borrowers with assets size below ₱15.0 million. Credit scoring details the financial capability of the borrower to pay for any future obligation.

GOCCs and LGUs are rated using the "means and purpose" test whereby borrowers have to pass the two major parameters, namely:

- "Means" test - the borrower must have resources or revenues of its own sufficient to service its debt obligations.
- "Purpose" test - the loan must be obtained for a purpose consistent with the borrower's general business.

LGU loans are backed-up by assignment of Internal Revenue Allotment. Consumer loans are covered by mortgages in residential properties and vehicles financed and guarantees from Home Guaranty Corporation. Fringe benefit loans are repaid through automatic salary deductions and exposure is secured by mortgage on house or vehicles financed.

<u>Trading and Investment Securities and Other Financial Assets</u>
In ensuring quality investment portfolio, PNB uses the credit risk rating based on the external ratings of eligible external credit rating institutions (i.e., Moody's Investors Service) as follows:

Aaa to Aa3 - fixed income is judged to be of high quality and is subject to very low credit risk, but their susceptibility to long-term risks appears somewhat greater.

A1 to A3 - fixed income obligations are considered upper-medium grade and are subject to low credit risk but have elements present that suggest a susceptibility to impairment over the long term.

Baa1 and below - represents those investments which fall under any of the following grade:

- Baa1, Baa2, Baa3 - fixed income obligations are subject to moderate credit risk. They are considered medium grade and as such protective elements may be lacking or may be characteristically unreliable.
- Ba1, Ba2, Ba3 - obligations are judged to have speculative elements and are subject to substantial credit risk.
- B1, B2, B3 - obligations are considered speculative and are subject to high credit risk.
- Caa1, Caa2, Caa3 - are judged to be of poor standing and are subject to very high credit risk.
- Ca - are highly speculative and are likely in, or very near, default, with some prospect of recovery of principal and interest.
- C - are the lowest rated class of bonds and are typically in default, with little prospect for recovery of principal or interest.

Impairment assessment

The Group recognizes impairment or credit losses based on the results of specific (individual) and collective assessment of its credit exposures. A possible impairment has taken place when there is presence of known difficulties in the payment of obligation by counterparties, a significant credit rating downgrade takes place, infringement of the original terms of the contract has happened, or when there is an inability to pay principal or interest overdue beyond a certain threshold (e.g., 90 days). These and other factors, either singly or in tandem with other factors, constitute observable events and/or data that meet the definition of an objective evidence of impairment.

The two methodologies applied by the Group in assessing and measuring impairment or credit losses include:

a. Specific (individual) assessment

   The Group assesses each individually significant credit exposure or advances for any objective evidence of impairment.

   Among the items and factors considered by the Group when assessing and measuring specific impairment/credit allowances are:

   - the going concern of the borrower's business;
   - the ability of the borrower to repay its obligations during financial crises;
   - the projected receipts or expected cash flows;
   - the availability of other sources of financial support;
   - the existing realizable value of collateral; and
   - the timing of the expected cash flows.

   The impairment or credit allowance, if any, are evaluated every quarter or as the need arises in view of favorable or unfavorable developments.

b. Collective assessment

Loans and advances that are not individually significant (e.g., credit cards, housing loans, car loans, development incentives loans, fringe benefit loans) and individually significant loans and advances where there is no apparent evidence of individual impairment are collectively assessed for impairment. A particular portfolio is reviewed every quarter to determine its corresponding appropriate allowances.

Impairment losses are estimated by taking into consideration the following information:

- historical losses of the portfolio;
- current adverse economic conditions that have direct impact on the portfolio;
- losses which are likely to occur but has not yet occurred; and
- expected receipts and recoveries once impaired.

See Notes 7 and 8 for more detailed information on the allowance for credit losses on loans and receivables and other financial assets.

Liquidity Risk and Funding Management

The Banking segment's liquidity management involves maintaining funding capacity to accommodate fluctuations in asset and liability levels due to changes in the banking segment's business operations or unanticipated events created by customer behavior or capital market conditions. The banking segment seeks to ensure liquidity through a combination of active management of liabilities, a liquid asset portfolio composed substantially of deposits in primary and secondary reserves, and the securing of money market lines and the maintenance of repurchase facilities to address any unexpected liquidity situations.

Liquidity risk is monitored and controlled primarily by a gap analysis of maturities of relevant assets and liabilities reflected in the maximum cumulative outflow (MCO) report, as well as an analysis of available liquid assets. The MCO focuses on a 12-month period wherein the 12-month cumulative outflow is compared to the acceptable MCO limit set by the BOD. Furthermore, an internal liquidity ratio has been set to determine sufficiency of liquid assets over deposit liabilities.

Liquidity is monitored by the banking segment on a daily basis through the Treasury Group. Likewise, the RMG monitors the static liquidity via the MCO under normal and stressed scenarios.

Market Risks

Market Risk is the risk to earnings or capital arising from adverse movements in factors that affect the market value of instruments, products, and transactions in an institutions' overall portfolio. Market Risk arises from market making, dealing, and position taking in interest rate, foreign exchange and equity markets.

The succeeding sections provide discussion on the impact of market risk on the Banking segment's trading and structural portfolios.

Trading market risk

Trading market risk exists in the banking segment as the values of its trading positions are sensitive to changes in market rates such as interest rates, foreign exchange rates and equity prices. PNB is exposed to trading market risk in the course of market making as well as from taking advantage of market opportunities. For internal monitoring of the risk in the trading portfolio, the banking segment uses the Value-at-Risk (VaR) as a primary risk measurement tool. It adopts both the Parametric VaR methodology and Historical Simulation methodology (with 99% confidence level) models were validated by an external independent validator. Volatilities used in the parameter updated on a daily basis and are based on historical data for a rolling 261-day period while yields and prices in the historical VaR approach are also updated daily. The RMG reports the VaR utilization and breaches to limits to the risk-taking personnel on a daily basis and to the ALCO and ROC on a monthly basis. All risk reports discussed in the ROC meeting are noted by the banking segment's BOD. The VaR figures are back tested to validate the robustness of the VaR model. Results of backtesting on a rolling one-year period are also reported to the ROC. Below are the objectives and limitations of the VaR methodology, VaR assumptions/parameters, backtesting, stress testing and VaR limits.

a. Objectives and limitations of the VaR methodology
   The VaR models are designed to measure market risk in a normal market environment. The models assume that any changes occurring in the risk factors affecting the normal market environment will follow a normal distribution. The use of VaR has limitations because it is based on historical volatilities in market prices and assumes that future price movements will follow a statistical distribution. Due to the fact that VaR relies heavily on historical data to provide information and may not clearly predict the future changes and modifications of the risk factors, the probability of large market moves may be underestimated if changes in risk factors fail to align with the normal distribution assumption. VaR may also be under- or over- estimated due to the assumptions placed on risk factors and the relationship between such factors for specific instruments. Even though positions may change throughout the day, the VaR only represents the risk of the portfolios at the close of each business day, and it does not account for any losses that may occur beyond the 99.00% confidence level.

b. VaR assumptions/parameters
   VaR estimates the potential loss on the current portfolio assuming a specified time horizon and level of confidence at 99.00%. The use of a 99.00% confidence level means that, within a one-day horizon, losses exceeding the VaR figure should occur, on average, not more than once every one hundred days.

c. Backtesting
   The validity of the assumptions underlying the banking segment's VaR models can only be checked by appropriate backtesting procedures. Backtesting is a formal statistical framework that consists of verifying that actual losses are within the projected VaR approximations. The banking segment adopts both the clean backtesting and dirty backtesting approaches approach in backtesting. Clean backtesting, consists of comparing the VaR estimates with some hypothetical P&L values of the portfolio, having kept its composition unchanged. In this case, the same portfolio is repriced or marked-to-market at the end of the time interval and the hypothetical P&L is then compared with the VaR. The other method, called dirty backtesting, consists of comparing the VA estimates with the actual P&L values at the end of the time horizon. This method, however, may pose a problem if the portfolio has changed drastically because of trading activities between the beginning and the end of the time horizon since VaR models assume that the portfolio is "frozen" over the horizon. The Parent Company uses the regulatory 3-zone (green, yellow and red) boundaries in evaluating the backtesting results. For the years 2024 and 2023, the number of observations which fell outside the VaR is within the allowable number of exceptions in the green

and yellow zones to conclude that there is no problem with the quality and accuracy of the VaR models at 99.00% confidence level. Nonetheless, closer monitoring and regular review of the model's parameters and assumptions are being conducted.

d. Stress Testing
To complement the VaR approximations, the baking segment conducts stress testing every quarter, the results of which are reported to the banking segment's BOD. Scenarios used in the conduct of stress test are event-driven and represent the worst one-off event of a specific risk factor. Results of stress testing are analyzed in terms of the impact to earnings and capital.

e. VaR Limits
Since VaR is an integral part of the banking segment's market risk management, VaR limits have been established annually for all financial trading activities and exposures. Calculated VaR compared against the VaR limits are monitored. Limits are based on the tolerable risk appetite of the banking segment. VaR is computed on an undiversified basis; hence, the banking segment does not consider the correlation effects of the three trading portfolios.

Structural Market Risk of the Banking Segment

Non-trading Market Risk
Interest rate risk
The banking segment seeks to ensure that exposure to fluctuations in interest rates is kept within acceptable limits. Interest margins may increase as a result of such changes but may be reduced or may create losses if unexpected movements arise.

Repricing mismatches will expose the banking segment to interest rate risk. PNB measures the sensitivity of its assets and liabilities to interest rate fluctuations by way of a "repricing gap" analysis using the repricing characteristics of its financial instrument positions tempered with approved assumptions. To evaluate earnings exposure, interest rate-sensitive liabilities in each time band are subtracted from the corresponding interest rate assets to produce a "repricing gap" for that time band. The difference in the amount of assets and liabilities maturing or being repriced over a one-year period would then give the banking segment an indication of the extent to which it is exposed to the risk of potential changes in net interest income. A negative gap occurs when the amount of interest rate-sensitive liabilities exceeds the amount of interest rate-sensitive assets. Vice versa, positive gap occurs when the amount of interest rate-sensitive assets exceeds the amount of interest rate-sensitive liabilities.

During a period of rising interest rates, a company with a positive gap is better positioned because the company's assets are refinanced at increasingly higher interest rates, increasing the net interest margin of the company over time. During a period of falling interest rates, a company with a positive gap would show assets repricing at a faster rate than one with a negative gap, which may restrain the growth of its net income or result in a decline in net interest income.

For risk management purposes, the repricing gap covering the one-year period is multiplied by an assumed change in interest rates to yield an approximation of the change in net interest income that would result from such an interest rate movement. The banking segment's BOD sets a limit on the level of earnings at risk (EaR) exposure tolerable to the banking segment. Compliance to the EaR limit is monitored monthly by the RMG. This EaR computation is accomplished monthly, with a quarterly stress test.

As one of the long-term goals in the risk management process, the banking segment has also implemented the adoption of the economic value approach in measuring the impact of the interest rate risk in the banking books to complement the earnings at risk approach using the modified duration approach. Cognizant of this requirement, the Parent Company has undertaken the initial activities such as identification of the business requirement and design of templates for each account and the inclusion of this requirement in the Asset Liability Management business requirement definition.

Foreign currency risk
Foreign exchange is the risk to earnings or capital arising from changes in foreign exchange rates. The banking segment takes on exposure to the effects of fluctuations in the prevailing foreign currency exchange rates on its financials and cash flows.

Foreign currency liabilities generally consist of foreign currency deposits in PNB's FCDU books, accounts made in the Philippines, or which are generated from remittances to the Philippines by Filipino expatriates and overseas Filipino workers who retain for their benefit or benefit of a third party, foreign currency deposit accounts with PNB and foreign currency-denominated borrowings appearing in the regular books of PNB.
Foreign currency deposits are generally used to fund PNB's foreign currency-denominated loan and investment portfolio in the FCDU. Banks are required by the BSP to match the foreign currency liabilities with the foreign currency assets held through FCDUs. In addition, the BSP requires a 30.00% liquidity reserve on all foreign currency liabilities held through FCDUs. Outside the FCDU, PNB has additional foreign currency assets and liabilities in its foreign branch network.

The banking segment's policy is to maintain foreign currency exposure within acceptable limits and within existing regulatory guidelines. The banking segment believes that its profile of foreign currency exposure on its assets and liabilities is within conservative limits for a financial institution engaged in the type of business in which the banking segment is involved.

Financial Risk Management Objectives and Policies of the Companies in the Group other than the Banking Segment

<u>Risk Management Strategies</u>
The Group's principal financial instruments comprise of short-term and long-term debts and COCI. The main purpose of these financial instruments is to ensure adequate funds for the Group's operations and capital expansion. Excess funds are invested in available-for-sale financial assets to liquidate these to meet various operational requirements when needed. The Group has various other financial assets and financial liabilities such as receivables and accounts payable and accrued expenses which arise directly from its operations.

The main risks arising from the use of financial instruments are credit risk, liquidity risk and market risks (consisting of foreign exchange risk, interest rate risk and equity price risk).

Credit Risk

The Group manages its credit risk by transacting with counterparties in good financial condition and selecting investment-grade securities. The Group trades only with recognized, creditworthy third parties. In addition, receivable balances are monitored on an ongoing basis with the result that the Group's exposure to bad debts is not significant. Management closely monitors the fund and financial condition of the Group.

In addition, credit risk of property development segment is managed primarily through analysis of receivables on a continuous basis. The credit risk for contracts receivables is mitigated as the Group has the right to cancel the sales contract without the risk of any court action and can take possession of the subject property in case of refusal by the buyer to pay on time the contracts receivables due. This risk is further mitigated because the corresponding title to the property sold under this arrangement is transferred to the buyers only upon full payment of the contract price.

Concentration risk

Concentrations arise when several counterparties are engaged in similar business activities having similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations indicate the relative sensitivity of the Group's performance to developments affecting a particular industry or geographical location. Such credit risk concentrations, if not properly managed, may cause significant losses that could threaten the Group's financial strength and undermine public confidence. Concentration risk per business segment could arise on the following:

- Distilled spirits segment's annual sales pertain mainly to two trusted parties with sales to them comprising about 83% of the total segment revenue.
- Beverage segment annual sales pertain mainly to 13 parties with sales to them comprising about 100% of the total beverage sales.
- Tobacco and property development segments are not exposed to concentration risk because it has diverse base of counterparties.

Credit quality per class of financial assets

"Standard grade" accounts consist of financial assets from trusted parties with good financial condition. "Substandard grade" accounts, on the other hand, are financial assets from other counterparties with relatively low defaults. The Group did not regard any financial asset as "high grade" given the erratic cash flows or uncertainty associated with the financial instruments. "Past due but not impaired" are items with history of frequent default, nevertheless, the amount due are still collectible. Lastly, "Impaired financial assets" are those that are long-outstanding and have been provided with allowance for doubtful accounts.

Liquidity Risk and Funding Management

Liquidity risk is generally defined as the current and prospective risk to earnings or capital arising from the Group's inability to meet its obligations when they come due without incurring unacceptable losses or costs.

The Group's objective is to maintain a balance between continuity of funding and sourcing flexibility through the use of available financial instruments. The Group manages its liquidity profile to meet its working and capital expenditure requirements and service debt obligations. As part of the liquidity risk management program, the Group regularly evaluates and considers the maturity of its financial assets (e.g., trade receivables, other financial assets) and resorts to short-term borrowings whenever its available cash or matured placements are not enough to meet its daily working capital requirements. To ensure the availability of short-term borrowings, the Group maintains credit lines on a continual basis.

The Group relies on budgeting and forecasting techniques to monitor cash flow concerns. The Group also keeps its liquidity risk to a minimum by prepaying, to the extent possible, interest-bearing debt using operating cash flows.

Market Risks of the Group other than the Banking Segment
The Group's operating, investing, and financing activities are directly affected by changes in foreign exchange rates and interest rates. Increasing market fluctuations in these variables may result in significant equity, cash flow and profit volatility risks for the Group. For this reason, the Group seeks to manage and control these risks primarily through its regular operating and financing activities.

Management of financial market risk is a key priority for the Group. The Group generally applies sensitivity analysis in assessing and monitoring its market risks. Sensitivity analysis enables management to identify the risk position of the Group as well as provide an approximate quantification of the risk exposures. Estimates provided for foreign exchange risk, cash flow interest rate risk, price interest rate risk and equity price risk are based on the historical volatility for each market factor, with adjustments being made to arrive at what the Group considers to be reasonably possible.

Interest rate risk
Interest rate risk arises from the possibility that changes in interest rates would unfavorably affect future cash flows from financial instruments. As of March 31, 2025 and December 31, 2024, the Group's long-term debts are not exposed to the risk in changes in market interest rates since the debts are issued at fixed rates. Fixed-rate financial instruments are subject to fair value interest rate risk while floating rate financial instruments are subject to cash flow interest rate risk. Repricing of floating rate financial instruments is mostly at intervals of three months or six months.

Foreign currency risk
The non-banking segment of the Group is not significantly affected by foreign currency risk since the Group has no significant foreign currency transactions.

31. **Fair Values of Financial Instruments**

The Group has assets and liabilities that are measured at fair value on a recurring and non-recurring basis in the consolidated balance sheets after initial recognition. Recurring fair value measurements are those that another PFRSs requires or permits to be recognized in the consolidated balance sheets at the end of each reporting period. These include financial assets and liabilities at FVTPL and financial assets through other comprehensive income. Non-recurring fair value measurements are those that another PFRSs requires or permits to be recognized in the consolidated balance sheet in particular circumstances. These include land and land improvements, buildings and building improvements and machineries and equipment measured at revalued amount and investment properties measured at cost but with fair value measurement disclosure.

The Group's management determines the policies and procedures for both recurring and non-recurring fair value measurement.

External valuers are involved for valuation of significant assets, such as investment properties, land and land improvements, plant buildings and building improvements and machineries and equipment. Involvement of external valuers is decided upon annually by management. Selection criteria include market knowledge, reputation, independence and whether professional standards are maintained. Management decides, after discussions with the Group's external valuers, which valuation techniques and inputs to use for each case.

At each reporting date, management analyses the movements in the values of assets and liabilities which are required to be re-measured or re-assessed as per the Group's accounting policies. For this analysis, management verifies the major inputs applied in the latest valuation by agreeing the information in the valuation computation to contracts and other relevant documents with relevant external sources to determine whether the change is reasonable.

As of March 31, 2025, and December 31, 2024, the carrying values of the Group's financial assets and liabilities approximate their respective fair values, except for the following financial instruments:

	March 31, 2025		December 31, 2024	
	Carrying Value	**Fair Value**	Carrying Value	Fair Value
	(In Thousands)			
Financial Assets:				
Financial assets at amortized cost	**₱108,973,118**	**₱112,042,746**	₱113,873,993	₱111,787,159
Loans and receivables:				
Receivables from customers	**645,287,528**	**677,641,343**	763,877,135	677,644,755
	₱754,260,646	**₱789,684,089**	₱877,751,128	₱789,431,914
Financial Liabilities:				
Financial liabilities at amortized cost:				
Deposit liabilities:				
Time deposits	**₱161,946,121**	**₱148,426,659**	₱151,967,502	₱147,368,732
LTNCD	**4,600,665**	**4,535,747**	4,598,770	4,541,491
Bills and acceptances payable	**14,810,801**	**14,810,801**	14,152,442	14,073,175
Long term debts:				
Unsecured term loan	**2,594,084**	**2,594,084**	2,811,040	2,811,040
Bonds payable	**17,117,300**	**16,960,477**	17,304,421	17,001,745
Other liabilities:				
Tenants' rental deposits	**716,812**	**716,812**	469,487	469,487
Payable to landowners	**192,400**	**192,400**	192,400	192,400
	₱201,978,183	**₱188,236,980**	₱191,496,062	₱186,458,070

The methods and assumptions used by the Group in estimating the fair value of the financial instruments are:

Cash equivalents - Carrying amounts approximate fair values due to the relatively short-term maturity of these investments.

Debt securities - Fair values are generally based upon quoted market prices. If the market prices are not readily available, fair values are obtained from independent parties offering pricing services, estimated using adjusted quoted market prices of comparable investments or using the discounted cash flow methodology.

Equity securities - fair values of quoted equity securities are based on quoted market prices. While fair values of unquoted equity securities are the same as the carrying value since the fair value could not be reliably determined due to the unpredictable nature of future cash flows and the lack of suitable methods of arriving at a reliable fair value.

Loans and receivables - For loans with fixed interest rates, fair values are estimated by discounted cash flow methodology, using the Group's current market lending rates for similar types of loans. For loans with floating interest rates, with repricing frequencies every quarter, the Group assumes that the carrying amount approximates fair value.

Liabilities - Except for time deposit liabilities, subordinated debt, bonds payable, unsecured term loans, notes payable, payable to landowners, tenants' rental deposits and advance rentals, the carrying values approximate fair values due to either the presence of a demand feature or the relatively short-term maturities of these liabilities.

Derivative instruments - Fair values are estimated based on quoted market prices or acceptable valuation models.

Time deposit liabilities, bills payable with long-term maturity and subordinated debt including designated at FVTPL - Fair value is determined using the discounted cash flow methodology.

Fair value hierarchy
The Group uses the following hierarchy for determining and disclosing the fair value of assets and liabilities by valuation technique. These levels are based on the inputs that are used to determine the fair value and can be summarized in:

Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities

Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly

Level 3: techniques that use inputs that have a significant effect on the recorded fair value that are not based on observable market data.

32. Capital Management

The main thrust of the Group's capital management policy is to ensure that the Group complies with externally imposed capital requirements, maintains a good credit standing and has a sound capital ratio to be able to support its business and maximize the value of its shareholder's equity. The Group is also required to maintain debt-to-equity ratios to comply with certain loan agreements and covenants as of March 31, 2025 and December 31, 2024.

The Group's dividend declaration is dependent on the availability of earnings and operating requirements. The Group manages its capital structure and adjusts it, in light of changes in economic conditions. To maintain or adjust capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. No changes were made in the objectives, policies or processes as of March 31, 2025 and December 31, 2024.

The Group considers its total equity reflected in the consolidated balance sheets as its capital. The Group monitors its use of capital and the Group's capital adequacy by using leverage ratios, specifically, debt ratio (total debt/total equity and total debt) and debt-to-equity ratio (total debt/total equity). Included as debt are the Group's total liabilities while equity pertains to total equity as shown in the consolidated balance sheets.

The table below shows the leverage ratios of the Group:

	March 31, 2025 (Unaudited)	December 31, 2024 (Audited)
	(In Thousands, except ratios)	
Total liabilities	**₱1,061,144,564**	₱1,044,117,657
Total equity	**335,144,068**	330,212,202
Total liabilities and equity	**₱1,396,288,632**	₱1,374,329,859
Debt ratio	**0.76:1**	0.76:1
Debt-to-equity ratio	**3.17:1**	3.16:1

33. Commitments and Contingencies

There were no changes in the Group's commitments and contingencies from those disclosed in the December 31, 2024 annual consolidated financial statements.

34. Seasonality of Interim Operations

The sales of the beverage segment are affected by the weather, generally being higher in the hot, dry months from March through June and lower during the wetter monsoon months or July through October. Beverage products also tend to experience a period of higher sales around the Christmas and New Year holiday period in late December through early January. The beverage segment adjusts its production levels to reflect its historical experience of seasonal varieties. In addition, the Philippines is at risk from typhoons during the monsoon period. Typhoons usually result in substantially reduced sales in the affected area, and have, in the past, interrupted production at the beverage segment's plants in affected areas. While these factors lead to a natural seasonality in our sales, unreasonable weather could also significantly affect sales and profitability compared to previous comparable periods.

Demand for rum, spirit beverages and liquor products are not significantly influenced by seasons of the year. The increase in peso sales was due to an increase in selling price during the period. The seasonality does not significantly influence production and inventory levels are adjusted for these movements in demand. Seasonality does not impact the revenue or cost recognition policies of the Group.

This information is provided to allow for a proper appreciation of the results; however, management has concluded that this does not constitute “highly seasonal” as considered by PAS 34, *Interim Financial Reporting*.

There are no seasonal aspects that had a material effect on the financial position or condition and results of operations of the distilled spirits and tobacco segments.

35. Events After the Reporting Date

There are no subsequent events after the reporting date that will significantly affect the interim consolidated financial statements.

36. The Nature and Amount of Items Affecting Assets, Liabilities, Equity, Net Income, or Cash Flows that are Unusual Because of their Nature, Size or Incidence

There are no unusual items that will significantly affect the assets, liabilities, equity, net income or cash flows.

37. The Nature and Amount of Changes in Estimates of Amounts Reported in Prior Interim Period of the Current Year or Changes in Estimates of Amounts Reported in Prior Years, if those Changes Have a Material Effect in the Current Interim Period

There are no significant changes in estimated reported in prior interim periods of the current period or changes in estimated reported in prior years, which are considered to have a material effect on the interim consolidated financial statements.

LT GROUP, INC. AND SUBSIDIARIES
SELECTED EXPLANATORY NOTES
As at March 31, 2025 and December 31, 2024
And for the Three Months Ended March 31, 2025 and 2024
(As required under Par. 7 (d) Selected Explanatory Notes Required Under SRC Rule 68, as Amended 2011)

i.) The Company's interim consolidated financial reports are in compliance with Generally Accepted Accounting Principles. The same accounting policies and methods of computation are followed in the interim financial statements as compared with the most recent annual financial statements.

The Company's interim consolidated financial statements have been prepared in accordance with Philippine Accounting Standards (PAS) 34, *Interim Financial Reporting*, under the Philippine Financial Reporting Standards (PFRSs).

ii.) Explanatory comments about the seasonality or cyclicality of interim operations;

Beverage Segment is affected by seasonality of operations.

The sales of the beverage segment are affected by the weather, generally being higher in the hot, dry months from March through June and lower during the wetter monsoon months or July through October. Beverage products also tend to experience a period of higher sales around the Christmas and New Year holiday period in late December through early January. The beverage segment adjusts its production levels to reflect its historical experience of seasonal varieties. In addition, the Philippines is at risk from typhoons during the monsoon period. Typhoons usually result in substantially reduced sales in the affected area, and have, in the past, interrupted production at the beverage segment's plants in affected areas. While these factors lead to a natural seasonality in our sales, unreasonable weather could also significantly affect sales and profitability compared to previous comparable periods. This information is provided to allow for a proper appreciation of the results; however, management has concluded that this does not constitute "highly seasonal" as considered by PAS 34, *Interim Financial Reporting*. There are no seasonal aspects that had a material effect on the financial position or condition and results of operations of the distilled spirits, tobacco and banking segments.

iii.) The nature and amount of items affecting assets, liabilities, equity, net income, or cash flows that is unusual because of their nature, size, or incidents.

The material items affecting assets, liabilities, equity, net income, or cash flows that are unusual because of their nature, size, or incidents are included in the Management discussion and analysis of the report.

iv.) Nature and amount of changes in estimates of amounts reported in prior interim periods of the current financial year or changes in estimates of amounts reported in prior financial years, if those changes have a material effect in the current interim period.

Not Applicable. There were no changes in estimates of amounts reported in prior interim periods of the current financial year or changes in estimates of amounts reported in prior financial years.

v.) Issuances, repurchases, and repayments of debt and equity securities.

There were no issuances, repurchases and repayments of debt and equity securities.

vi.) Dividends paid (aggregate or per share) separately for ordinary shares and other shares.

BOD Approval Date	Amount of Dividend Per Share		Record Date	Payment Date
	Regular	Special		
March 14, 2025	₱0.15	₱0.15	March 31, 2025	April 11, 2025

vii.) Segment revenue and segment result for business segments or geographical segments, whichever is the issuer's primary basis of segment.

Please refer to Note 3 – Segment Information, in the interim consolidated financial statements.

viii.) Material events subsequent to the end of the interim period that have not been reflected in the financial statements for the interim period;

None.

ix.) The effect of changes in the composition of the issuer during the interim period, including business combinations, acquisition or disposal of subsidiaries and long-term investments, restructurings, and discontinuing operations.

None.

x.) Changes in contingent liabilities or contingent assets since the last annual balance sheet date.

None. The Company has no contingent liabilities or assets.

xi.) Existence of material contingencies and any other events or transactions that are material to an understanding of the current interim period.

In the normal course of business, the Group makes various commitments and incurs certain contingent liabilities that are not presented in the consolidated financial statements including several suits and claims which remain unsettled. No specific disclosures on such unsettled assets and claims are made because any such specific disclosures would prejudice the Group's position with the other parties with whom it is in dispute. Such exemption from disclosures is allowed under PAS 37, Provisions, Contingent Liabilities and Contingent Assets. The Group and its legal counsel believe that any losses arising from these contingencies which are not specifically provided for will not have a material adverse effect on the financial statements.

Annex “B”

LT GROUP, INC. AND SUBSIDIARIES

Management Discussion and Analysis of
Financial Condition and Results of Operations

PART I - FINANCIAL INFORMATION

Item 1. Financial Statements

The financial statements are filed as part of this Form 17-Q

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

<u>**RESULTS OF OPERATIONS**</u>

LT Group, Inc. (LTG) reported a consolidated net income of ₱9.95 billion in 1Q25, a 12.7% increase from the ₱8.83 billion reported in 1Q24.

The consolidated net income attributable to equity holders of LTG for 1Q25 was ₱7.24 billion, 12.8% higher than 1Q24's ₱6.42 billion. This was due to improved operating results across all business segments. The banking segment's net income of ₱6.09 billion increased by 14.8% compared to the same period last year, mainly due to higher core and other income recorded in the current period. This translates to LTG's share in net income from PNB of ₱3.42 billion in the current period, higher than the ₱2.97 billion in 2024. The tobacco segment's net income of ₱2.81 billion was 5.5% or ₱147 million higher than the ₱2.66 billion reported for 1Q24 primarily due to higher equity earnings from PMFTC resulting from higher selling prices. The net income of the distilled spirits segment amounted to ₱528 million in 1Q25, a 107.1% increase from the ₱255 million reported in 1Q24, due to higher profits from the liquor segment as sales volume and selling prices increased. The beverage segment's net income increased by 14.8% to ₱178 million in 1Q25 from ₱155 million in 1Q24, primarily due to higher gross profits from its bottled water and energy drink product lines. Property development segment's net income was ₱144 million, higher than the ₱116 million reported for 1Q24 due to higher marketing fees earned. Equity in net earnings from VMC amounted to ₱154 million in 1Q25, higher than 1Q24's ₱100 million on account of higher ethanol sales.

Consolidated revenues were ₱31.15 billion for the quarter ended March 31, 2025, 9.3% higher than the ₱28.50 billion in 1Q24 driven by improved revenues from the banking, distilled and property development segments.

Cost of sales and services increased by 6.7% from ₱13.39 billion for the period ended March 31, 2024 to ₱14.29 billion in 1Q25, maintaining a consistent ratio with overall revenue growth.

Operating expenses amounted to ₱9.68 billion in 1Q25, an increase of 5.4% compared to the ₱9.18 billion in 1Q24. This was a result of higher general and administrative expenses, which increased by 4.2% from ₱8.66 billion in 2024 to ₱9.03 billion in 2025. The increase was mainly due to higher personnel cost, taxes and licenses and other expenses compared to the same period last year. Selling expenses were at ₱649 million, 25.0% increase year-on-year (y-o-y) mainly due to higher advertising and other marketing expenses by the distilled spirits and beverage segments.

Other income increased from ₱1.03 billion in 1Q24 to ₱1.74 billion in 1Q25, due primarily to higher gains from the sale of ROPA by the banking segment.

SEGMENT OPERATIONS

Banking

The banking segment's net income was ₱6.09 billion in 1Q25, higher than the ₱5.31 billion in 1Q24.

Gross interest income in the current period of ₱17.17 billion was higher by 6.7% y-o-y driven by higher yields and increased volumes in trading and investment securities as well as loans and receivables. Gross interest expense increased by 1.4% at ₱4.45 billion due primarily to increase in the interest cost of deposit liabilities. This resulted to net interest income of ₱12.71 billion, 8.7% higher y-o-y as the net interest margin improved to 4.5% from 4.4%.

Net service fees and commission income increased by ₱241 million or 20.4% at ₱1.42 billion for the period ended March 31, 2025, mainly due to higher income from loan-related and trade-related activities, bancassurance, credit-card related fees and underwriting fees.

Trading and investment securities and net foreign exchange gains were higher at ₱862 million in 1Q25 compared to 1Q24's ₱522 million due to increased trading profits and foreign exchange transaction gains.

Other income was higher at ₱1.07 billion for the three months ended March 31, 2025 compared to ₱664 million for the same period last year primarily driven by increased ROPA sale gains.

Operating expenses were 4.8% higher at ₱8.35 billion in 1Q25 from ₱7.96 billion in the prior period, primarily attributable to higher compensation and fringe benefits, along with increased taxes and licenses and other miscellaneous expenses.

Tobacco

The tobacco segment's net income for the three months ended March 31, 2025, was ₱2.81 billion, a 5.5% improvement compared to the ₱2.66 billion recorded in the same period last year. This was primarily attributed to the increase in the recognized equity in net earnings from PMFTC, the company's 49.6% owned associate. The increase in PMFTC's earnings was due to the effect of the price increase starting November 2024.

Distilled Spirits

The distilled spirits segment posted a net income of ₱528 million for 1Q25, a significant increase of 107.1% than the ₱255 million recorded in the same period last year. This was driven by higher net revenues at ₱7.19 billion in 1Q25, 21.8% higher than the ₱5.90 billion reported in 1Q24. This was primarily attributed to increased sales volume and higher selling prices within the liquor segment.

The higher sales volume and increase in production costs drove the 17.4% increase in cost of sales to ₱6.02 billion in 1Q25 compared to ₱5.13 billion in 1Q24. Despite increase in costs, gross profit margin improved to 16.2% in 1Q25, higher than the 13.2% in 1Q24 mainly on account of improved margins in the liquor segment.

Operating expenses were higher at ₱496 million in 1Q25 compared to ₱440 million in 1Q24 due primarily to higher advertising, personnel cost, taxes and other expenses incurred.

Beverage

The beverage segment's net income was higher at ₱178 million for the quarter ended March 31, 2025 from ₱155 million in the same period last year.

Revenues of the beverage segment were at ₱4.31 billion in the current period, 1.9% lower than 1Q24, as sales volume decreased for Cobra Energy Drinks. Cost of sales decreased at a faster rate of 6.4% at ₱3.27 billion for 1Q25 on account of packaging and formulation improvements. There was an improvement in the gross profit margin to 24.2% from 20.6% due primarily to sales mix and lower discounts provided to distributors as well as decrease in fixed manufacturing costs.

Operating expenses increased to ₱737 million in 1Q25 from ₱648 million in 1Q24 due to higher selling expenses and personnel costs.

Property Development

The property development segment reported a net income of ₱144 million for the three months of 2025, higher than the ₱116 million for the same period last year.

Leasing revenues remained essentially flat y-o-y, reaching ₱473 million (82% of total revenue) in the current period compared to ₱476 million in the same period of 2024. Real estate sales were at ₱102 million for the period ended March 31, 2025 as the company continued to sell the remaining inventory of previously launched projects in 68 Roces in Quezon City and in Eton City, Laguna.

Operating expenses were flat at ₱203 million y-o-y. Other income was higher due mainly to higher marketing fees earned.

FINANCIAL CONDITION

The Company's consolidated Total Assets as of March 31, 2025 amounted to ₱1.40 trillion, 1.6% higher than the end-2024 balance of ₱1.37 trillion. Current Assets decreased by 3.6% or ₱26.49 billion while Noncurrent Assets were higher by ₱48.45 billion or 7.5%.

The consolidated Current Assets decreased by 3.6% from ₱726.11 billion as of December 31, 2024 to ₱699.62 billion. Cash and Cash Equivalents decreased from ₱223.58 billion as of end-2024 to ₱202.21 billion as of March 31, 2025, due primarily to additions in investments and loan releases by the banking segment. The current portion of Financial Assets at Amortized Cost was lower by 34.7% compared to end-2024 due primarily to the maturity of investments. This was offset by the increases in other current assets accounts. Financial Assets at Fair Value through Profit or Loss increased to ₱26.04 billion mainly due to net purchases in the portfolio in the current year. Inventories increased by ₱832 million or 6.2% from ₱13.33 billion as of end-2024 to ₱14.16 billion as of March 31, 2025 due primarily to higher inventory levels of the distilled spirits and beverage segments. Other current assets were higher by 6.2% at ₱13.45 billion due to bank's higher creditable withholding taxes, deferred charges and higher prepaid expenses by the distilled spirits and beverage segments.

The 7.5% increase in consolidated Noncurrent Assets was mainly due to the movements in the Noncurrent portion of Loans and Receivables, Financial Assets at FVTOCI and Financial

Assets at Amortized Cost. The noncurrent portion of Loans and Receivables was higher at ₱376.01 billion versus end-2024 balance of ₱349.06 due to higher loan releases than collections in the current period. Noncurrent portion of Financial Assets at FVTOCI and Financial Assets at Amortized Cost increased by ₱14.78 billion and ₱6.41 billion, respectively on account of net purchases higher than net disposals as of the current period.

Consolidated Total Liabilities increased by 1.6% to ₱1.06 trillion as of March 31, 2025 from ₱1.04 trillion as of December 31, 2024. This was on account of the increase in Total Current Liabilities by 1.7% from ₱999.24 billion on December 31, 2024 to ₱1.02 trillion as of the end of the current period while Noncurrent Liabilities decreased by 0.9% from ₱44.88 billion to ₱44.46 billion.

The current liabilities movement was due primarily to the higher Current portion of Deposit Liabilities, Accounts payable and accrued expenses and Income Tax Payable. Current portion of Deposit Liabilities increased by ₱13.60 billion due primarily to aggressive deposit campaigns by the banking segment. Accounts payable and accrued expenses were higher due to the Parent Company's dividends payable as of March 31, 2025 of ₱3.25 billion. Income tax payable was higher at ₱1.21 billion on account of higher taxable income in the current period. Financial liabilities at FVTPL were higher at ₱1.24 billion mainly due to the increases in the position and fair values of stand-alone forwards as of March 31, 2025. On the other hand, Other current liabilities and Current Portion of Due to Related Parties declined by ₱2.39 billion and ₱14 million, respectively due to payments made in the current period.

The decrease in the Noncurrent Liabilities was on account of the bank's decline in the noncurrent portion of Long-term Debts by ₱472 million due to revaluation of foreign-currency denominated bonds. On the other hand, Accrued retirement benefit balance of ₱898 million was higher versus end-2024 balance of ₱710 million due mainly on adjustments based on the recent estimates for the current period.

LTG's consolidated Total Equity improved by 1.5% to ₱335.14 billion as of March 31, 2025, on account of the net increase in the retained earnings brought about by the net income earned for the period ended March 31, 2025 of ₱7.24 billion less dividends declared amounting to ₱3.25 billion.

LTG's top five (5) key performance indicators are described as follows:

1.) Revenues

Revenues for the period ended March 31, 2025 amounted to ₱31.16 billion, 9.3% higher than ₱28.51 billion for the same period last year.

2.) Net Income

Consolidated Net Income for the three months ended March 31, 2025 amounted to ₱9.95 billion, 12.7% higher than 1Q24's ₱8.83 billion. Net income attributable to equity holders of LTG amounted to ₱7.24 billion in 1Q25, 12.8% higher than 1Q24's ₱6.42 billion.

3.) Current Ratio

Current ratio decreased from 0.73:1 as of December 31, 2024 to 0.69:1 as of March 31, 2025.

4.) Debt to Equity Ratio

Debt-to-equity ratio increased from 3.16:1 as of December 31, 2024 to 3.17:1 as of March 31, 2025.

5.) Earnings Per Share

LTG's earnings per share attributable to holders of the parent company for the three months ended March 31, 2025 was ₱0.67, higher compared to ₱0.59 for the same period last year.

The manner by which the Company calculates the above indicator is as follows:

- Debt to equity ratio = Total Liabilities / Total Equity
- Current ratio = Current assets / Current Liabilities
- Earnings per share = Net Income attributable to holders of parent company / Common shares outstanding

Trends, Uncertainties or Contingencies That Will Affect Liquidity in the Next Twelve Months:

(i) Interest rate fluctuations and higher foreign exchange rates may affect the different businesses of the Group. Aside from this, there are no other trends or any known demands, commitments, events or uncertainties that will result in or that are reasonably likely to result in the Group's increasing or decreasing liquidity in any material way. The Group is not in default or breach of any note, loan, lease or other indebtedness or financing arrangement requiring it to make payments. The Company does not have any liquidity problems.

(ii) There are no events that will trigger direct or contingent financial obligation that is material to LTG, including any default or acceleration of an obligation.

(iii) There are no known material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of LTG with unconsolidated entities or other persons created during the reporting period.

(iv) The Group has capital expenditures for the regular replacements and upkeep of its assets.

(v) The Group recognizes that interest rate fluctuations and higher foreign exchange rates may affect the different businesses of the Group. Apart from this, there are no known other trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales, revenue or income from continuing operations.

(vi) There are no significant elements of income or loss that will arise from the Company's continuing operations.

(vii) The causes for any material change from period to period which shall include vertical and horizontal analyses of any material item.

Results of our Horizontal (H) and Vertical analyses (V) showed the following material changes (+/-5% and above), negative movement in parenthesis:

1. Cash and cash equivalents – H, (10%)
2. Financial assets at FVTPL – H, 45%
3. Financial assets at amortized cost - current – H, (35%)
4. Inventories – H, 6%
5. Other current assets – H, 6%
6. Loans and receivables – noncurrent – H, 8%
7. Financial assets at FVTOCI - noncurrent – H, 22%
8. Financial assets at amortized costs - noncurrent – H, 7%
9. Financial liabilities at FVTPL – current – H, 34%
10. Accounts payable and accrued expenses – H, 22%
11. Income tax payable – H, 264%
12. Current portion of due to related parties – H, (22%)
13. Other current liabilities – H, (21%)
14. Accrued retirement benefits – H, 27%
15. Banking revenue – H, 8%
16. Distilled spirits revenue – H, 22%
17. Property development revenue – H, 7%
18. Cost of sales and services – H, 7%
19. Selling expenses – H, 25%
20. Finance costs – H, (12%)
21. Finance income – H, (11%)
22. Foreign exchange gains – net – 84%
23. Others-net – H, 60%
24. Provision for income tax – current – H, 22%
25. Provision for income tax – deferred – H, 95%
26. Total consolidated net income – H, 13%
27. Net income attributable to Equity Holders of the Company – H, 13%
28. Net income attributable to Non-controlling interests – H, 13%

The causes for these material changes in the balance sheet and income statement accounts are all explained in the Management's Discussion and Analysis (MDA) –Results of Operations and Financial Condition above.

(viii) There are no seasonal aspects that have a material effect on the financial condition or results of operations of the Company.

LT GROUP, INC. and SUBSIDIARIES
Aging of Loans and Receivables
As of March 31, 2025 (Unaudited)
(In Php thousands)

The schedule of consolidated aging of loans and receivables as required by Philippine Stock Exchange (PSE) in its Circular letter No. 2164-99 dated August 23, 2001 is shown below (in thousands):

	March 31, 2025
Current Accounts	₱673,424,218
Past Due:	
Less than 30 days	2,709,373
31 to 90 days	1,094,312
91 to 180 days	1,583,563
More than 180 days	40,965,158
Loans and Receivables, gross	719,776,624
Less:	
Unearned and other deferred income	(816,012)
Allowance for credit losses	(38,541,642)
Loans and Receivables, net	₱680,418,970

LT GROUP, INC. and SUBSIDIARIES
FINANCIAL SOUNDNESS INDICATORS

Ratio	Formula	3/31/2025	12/31/2024
Current ratio	Current Assets / Current Liabilities	0.69	0.73
Acid test ratio	(Current Assets – Inventories – Prepaid Expenses) / Current Liabilities	0.67	0.71
Solvency ratios (annualized)	(Net income after tax + Depreciation) / (Short term debt + Long-term Debt)	0.40	1.54
Debt-to-equity ratio	(Short term debt + Long-term Debt) / Equity attributable to equity holders of the Parent Company	0.12	0.13
Asset-to-equity ratio	Total Assets / Total Equity	4.17	4.16
		3/31/2025	**3/31/2024**
Interest rate coverage ratio	EBITDA / Interest expense	104.28	98.13
Return on equity (annualized)	Net income attributable to equity holders of the Company / Equity attributable to equity holders of the Parent Company	0.123	0.119
Return on asset (annualized)	Net income attributable to equity holders of the Parent Company / Total Assets	0.021	0.020
Net profit margin	Net income attributable to equity holders of the Parent Company / Revenues	0.23	0.23